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CANAL ALLIANCE FORM 990 INCOME TAX RETURN FOR YEAR ENDED JUNE 30, 2022

Form 8879-TF

IRS e-file Signature Authorization for a Tax Exempt Entity

For calendar year 2021, or fiscal year beginning JUL~1~, 2021, and ending JUN~30~, 20 22~

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Part I

▶ Do not send to the IRS. Keep for your records. ► Go to www.irs.gov/Form8879TE for the latest information.

Name of filer EIN or SSN 94-2832648 CANAL ALLIANCE KAREN E RODRIGUEZ

Name and title of officer or person subject to tax **CFO**

Type of Return and Return Information

| Check the box for the return for which you are using this Form 8879-TE and enter the applicable amount, if any, from the return. Form 8038-CP and | |
|--|-------|
| Form 5330 filers may enter dollars and cents. For all other forms, enter whole dollars only. If you check the box on line 1a, 2a, 3a, 4a, 5a, 6a, 7a, 8 | a, 9a |
| or 10a below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, 5b, 6b, 7b, 8b, 9b, or 10 | Ͻb, |
| whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete n | ore |
| than one line in Part I. | |

| 1a | Form 990 check here \bigsim X | b Total revenue, if any (Form 990, Part VIII, column (A), line 12) | 1ы1 <u>3,069,505</u> , |
|-----------|--------------------------------------|---|------------------------------------|
| 2a | Form 990-EZ check here > | b Total revenue, if any (Form 990-EZ, line 9) | 2b |
| 3a | Form 1120-POL check here ▶ | b Total tax (Form 1120-POL, line 22) | . 3b |
| 4a | Form 990-PF check here > | b Tax based on investment income (Form 990-PF, Part V, line 5) | 4b |
| 5a | Form 8868 check here | b Balance due (Form 8868, line 3c) | . 5b |
| 6a | Form 990-T check here > | b Total tax (Form 990-T, Part III, line 4) | 6b |
| 7a | Form 4720 check here | b Total tax (Form 4720, Part III, line 1) | . 7b |
| 8a | Form 5227 check here > | b FMV of assets at end of tax year (Form 5227, Item D) | 8b |
| 9a | Form 5330 check here | b Tax due (Form 5330, Part II, line 19) | 9b |
| 10a | Form 8038-CP check here | b Amount of credit payment requested (Form 8038-CP, Part III, line 22) | 10b |
| Part | II Declaration and Signat | ure Authorization of Officer or Person Subject to Tax | |
| Jnder p | penalties of perjury, I declare that | I am an officer of the above entity or I am a person subject to tax with res | spect to (name |
| of entity | /) | , (EIN) and that I hav | e examined a copy of the |
| 2021 0 | ectronic return and accompanying sch | pedulae and etatements, and to the best of my knowledge and belief, they are to | rue correct and |

2021 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888.353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

| PIN: check one box on |
|-----------------------|
|-----------------------|

| X I au | ıthorize | CLIFTONLARSONALLEN | LLP |
|--------|----------|--------------------|-----|
| | | | |

to enter my PIN

55902 Enter five numbers, but do not enter all zeros

ERO firm name

as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer or person subject to tax with respect to the entity, I will enter my PIN as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the

IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

gnature of officer or person subject to tax

Certification and Authentication Part III

ERO's EFIN/PIN. Enter your six-digit electronic filing identification

number (EFIN) followed by your five-digit self-selected PIN.

68601455902

I certify that the above numeric entry is my PIN, which is my signature on the 2021 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ _ JENNA BERTUCCELLI

Date \triangleright _03/22/23

ERO Must Retain This Form - See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So

LHA For Privacy act and Paperwork Reduction Act Notice, see instructions.

Form **8879-TE** (2021)

Form **8868**

(Rev. January 2022)

Application for Automatic Extension of Time To File an Exempt Organization Return

OMB No. 1545-0047 File a separate application for each return. Department of the Treasury ► Go to www.irs.gov/Form8868 for the latest information. Internal Revenue Service Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits. Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Type or Name of exempt organization or other filer, see instructions. Taxpayer identification number (TIN) print CANAL ALLIANCE 94-2832648 File by the Number, street, and room or suite no. If a P.O. box, see instructions. filing your 91 LARKSPUR STREET return. See instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions. 94901 SAN RAFAEL, CA Enter the Return Code for the return that this application is for (file a separate application for each return) **Application** Return **Application** Return Is For Is For Code Code Form 990 or Form 990-EZ Form 1041-A 01 08 Form 4720 (individual) 03 Form 4720 (other than individual) 09 Form 990-PF 04 Form 5227 10 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 12 Form 990-T (trust other than above) 06 Form 8870 Form 990-T (corporation) OMAR CARRERA The books are in the care of ▶ 91 LARKSPUR STREET - SAN RAFAEL, CA 94901 Telephone No. ► (415) 454-2640 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this If it is for part of the group, check this box I request an automatic 6-month extension of time until ____ MAY 15, 2023 to file the exempt organization return for the organization named above. The extension is for the organization's return for: calendar year JUN 30, 2022 ► X tax year beginning JUL 1, 2021 and ending If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return Change in accounting period 3a If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less 0. any nonrefundable credits. See instructions За If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit 3b Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2022)

instructions

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-TE and Form 8879-TE for payment

EXTENDED TO MAY 15, 2023

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

| A F | or the | 2021 calendar year, or tax year beginning $$ JUL $1,$ 2021 and endii | ng Ji | UN 30, 2022 | |
|-----------------------------|-----------------------------|--|-----------|---------------------------------------|---------------------------------|
| B c | heck if oplicable: | C Name of organization | | D Employer identifi | cation number |
| | Address | CANAL ALLIANCE | | | |
| | Name change | Doing business as | | 94-28326 | 48 |
| | Initial return | , | m/suite | E Telephone numbe | |
| | Final return/ termin- | 91 LARKSPUR STREET | | (415) 45 | |
| | ated Amende | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 13,069,505. |
| | return Applica | SAN RAFAEL, CA 94901 | | H(a) Is this a group re | |
| | _tion _pending | F Name and address of principal officer: OFFAK CARRERA | | | ?Yes X No |
| | | SAME AS C ABOVE | 7 507 | H(b) Are all subordinates in | |
| | | mpt status: X 501(c)(3) 501(c) () | 527 | * | list. See instructions |
| | | | | H(c) Group exemption | M State of legal domicile: CA |
| | | Summary | L Year o | n tormation. 1902 r | VI State of legal doffliche, CA |
| | | Briefly describe the organization's mission or most significant activities: TO BREA | ייי א | HE CENERATIO | ONAL CYCLE |
| ce | | OF POVERTY FOR LOW-INCOME LATINO IMMIGRANTS | | | |
| Activities & Governance | _ | Check this box if the organization discontinued its operations or disposed of | | | |
| /err | | lumber of voting members of the governing body (Part VI, line 1a) | | ı | 11 |
| Ĝ | | lumber of independent voting members of the governing body (Part VI, line 1a) | | | 11 |
| ∞ ∞ | | otal number of individuals employed in calendar year 2021 (Part V, line 2a) | | | 153 |
| ij | | otal number of volunteers (estimate if necessary) | | | 250 |
| ξį | | otal unrelated business revenue from Part VIII, column (C), line 12 | | | 0. |
| Ă | | let unrelated business taxable income from Form 990-T, Part I, line 11 | | | 0. |
| | | , | | Prior Year | Current Year |
| • | 8 (| Contributions and grants (Part VIII, line 1h) | | 8,714,782. | 9,908,057. |
| Revenue | | Program service revenue (Part VIII, line 2g) | | 2,675,865. | 2,928,667. |
| eve | | nvestment income (Part VIII, column (A), lines 3, 4, and 7d) | | 26,212. | 4,997. |
| ď | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 70,300. | 227,784. |
| | | otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 11,487,159. | 13,069,505. |
| | 13 (| Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 84,678. | 1,022,786. |
| | 14 E | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. |
| S | 15 S | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 5,114,557. | 6,185,855. |
| Expenses | 16 a F | Professional fundraising fees (Part IX, column (A), line 11e) | | 0. | 0. |
| xbe | | otal fundraising expenses (Part IX, column (D), line 25) 967,530. | | | |
| Ĥ | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 5,501,392. | |
| | 18 T | otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 10,700,627. | 10,306,319. |
| | | Revenue less expenses. Subtract line 18 from line 12 | | 786,532. | |
| Net Assets or Fund Balances | | | Beg | jinning of Current Year | End of Year |
| sset 3ala | 20 T | otal assets (Part X, line 16) | | 9,474,175. | 13,209,485. |
| et A | 21 T | otal liabilities (Part X, line 26) | - | 2,259,942. | 2,389,217. 10,820,268. |
| | 22 N | let assets or fund balances. Subtract line 21 from line 20 | | 7,214,233. | 10,020,200. |
| | | ies of perjury, I declare that I have examined this return, including accompanying schedules and | etatemer | nte and to the heet of m | / knowledge and helief it is |
| | - | and complete. Declaration of preparer (other than officer) is based on all information of which pr | | · · · · · · · · · · · · · · · · · · · | knowledge and belief, it is |
| ii uo, | COLL | and complete. Decidiation of preparer (other than officer) is based on an information of which pr | τοματοί τ | las arry knowledge. | |
| Sigr | , | Signature of officer | | Date | |
| Her | | KAREN E. RODRIGUEZ, CFO | | | |
| 1101 | " | Type or print name and title | | | |
| | | Print/Type preparer's name Preparer's signature | D | ate Check | PTIN |
| Paid | | VENNA BERTUCCELLI JENNA BERTUCCELLI | 0 | 3/22/23 if self-employ | P01534744 |
| Prep | - | Firm's name CLIFTONLARSONALLEN LLP | 1- | | 41-0746749 |
| Use | | Firm's address > 915 HIGHLAND POINTE DR., SUITE 300 | | | |
| | | ROSEVILLE, CA 95678 | | Phone no. (9 | 16) 784-7800 |
| May | the IR | S discuss this return with the preparer shown above? See instructions | | | X Yes No |

| Form | 1990 (2021) CANAL ALLIANCE 94-2832648 Page | 2 |
|------|--|-----|
| Pai | rt III Statement of Program Service Accomplishments | |
| | Check if Schedule O contains a response or note to any line in this Part III | П |
| 1 | Briefly describe the organization's mission: | _ |
| • | CANAL ALLIANCE HAS BEEN THE LEADING SERVICE PROVIDER AND COMMUNITY | |
| | ADVOCATE FOR MARIN'S EXTREMELY LOW-INCOME IMMIGRANT COMMUNITY FOR 39 | _ |
| | YEARS. EACH YEAR, THE ORGANIZATION COLLABORATES WITH OVER 60 AGENCIES | _ |
| | AND ENGAGES HUNDREDS OF VOLUNTEERS TO SERVE MORE THAN 4,000 | _ |
| _ | · | — |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the | |
| | prior Form 990 or 990-EZ? |) |
| | If "Yes," describe these new services on Schedule O. | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No. |) |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. | |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and | |
| | revenue, if any, for each program service reported. | |
| 4a | (Code:) (Expenses \$ 2,863,363. including grants of \$ 808,431.) (Revenue \$ 2,928,667. | _) |
| | THE SOCIAL SERVICES TEAM PLAYS A CRITICAL ROLE IN HELPING FAMILIES | . / |
| | ACCESS SAFETY NET SERVICES TO ADDRESS ANY URGENT NEEDS, ACCESS OUR | _ |
| | WEEKLY FOOD PANTRY, AND GET REFERRALS TO OUR LICENSED CLINICIANS FOR | _ |
| | BEHAVIORAL HEALTH SERVICES. SINCE THE START OF THE PANDEMIC, THIS TEAM | _ |
| | HAS BEEN ON THE FRONT LINES OF OUR RESPONSE HELPING CLIENTS ACCESS | — |
| | FINANCIAL AND RENTAL ASSISTANCE, UNEMPLOYMENT INSURANCE, SMALL BUSINESS | _ |
| | LOANS, AND OTHER RESOURCES. | — |
| | LOANS, AND OTHER RESOURCES. | _ |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| 4b | (Code:) (Expenses \$1, 421, 595. including grants of \$) (Revenue \$ | _) |
| | OUR IMMIGRATION LEGAL SERVICES DEPARTMENT IS THE ONLY PROVIDER OF | |
| | COMPREHENSIVE AND AFFORDABLE IMMIGRATION LEGAL SERVICES IN MARIN | |
| | COUNTY. ILS HELPS CLIENTS SEEKING INFORMATION ABOUT THEIR LEGAL RIGHTS | |
| | AND OPTIONS BY PROVIDING LEGAL CONSULTATIONS, REFERRALS, AND | |
| | REPRESENTATION AND CONDUCTING LEGAL OUTREACH AND EDUCATION, OFFERING A | _ |
| | KEY PATHWAY OUT OF POVERTY BY HELPING CLIENTS GAIN LEGAL WORK | _ |
| | AUTHORIZATION AND NATURALIZATION/CITIZENSHIP. | _ |
| | · | _ |
| | | _ |
| | | _ |
| | | — |
| | | _ |
| 40 | (Code:) (Expenses \$ 1,184,700 · including grants of \$ 214,355 ·) (Revenue \$ | _ |
| 40 | YOUTH EDUCATION - AFTER SCHOOL EDUCATIONAL ASSISTANCE SERVICES FOR | .) |
| | STUDENTS THROUGH HIGH SCHOOL AND COLLEGE PLACEMENT ASSISTANCE. | _ |
| | STODENTS THROUGH HIGH SCHOOL AND COLLEGE PLACEMENT ASSISTANCE. | — |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| | | _ |
| | | |
| | | |
| _ | | |
| 4d | Other program services (Describe on Schedule O.) | _ |
| | (Expenses \$ 2,490,710 • including grants of \$) (Revenue \$) | |
| 4e | Total program service expenses 7,960,368. | _ |

12490324 131839 A113894

Form **990** (2021)

Form 990 (2021) CANAL ALLIANCE
Part IV Checklist of Required Schedules

94-2832648 Page 3

| | | | Yes | No |
|-------|--|-----------|-----|-------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? See instructions | 2 | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | l |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | | | |
| | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in donor-restricted endowments | | | |
| | or in quasi endowments? If "Yes," complete Schedule D, Part V | 10 | X | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | 7.7 | |
| | Part VI | 11a | X | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total | | | ,, |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | X |
| С | Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total | | | |
| _ | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in | | v | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | X | |
| | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | X | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | v | |
| 40 | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | v | |
| | Schedule D, Parts XI and XII | 12a | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | 40. | | ₩ |
| 40 | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
| a | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | , 30 0 | 4.46 | | x |
| 15 | or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 14b | | 1 |
| i | | 15 | | х |
| 16 | foreign organization? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 13 | | |
| 10 | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | x |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 10 | | |
| ., | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions | 17 | | x |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | <u>''</u> | | |
| .0 | | 18 | | x |
| 19 | 1c and 8a? If "Yes," complete Schedule G, Part II | 10 | | |
| 13 | , | 19 | | x |
| 20a | complete Schedule G, Part III Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| | | 20b | | <u></u> |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | x |
| 4000- | 25. Section 2010 Section 2010 Section 2011 S | | 990 | |

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Form 990 (2021) CANAL ALLIANCE
Part IV Checklist of Required Schedules (continued)

| | (GOTHINGO) | | Yes | No |
|--------|---|-----------|-----|--------------|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | 103 | 110 |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | х | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25 a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current | | | |
| | or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II | 26 | | <u> </u> |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, | | | |
| | creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled | | | l |
| | entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If | | | 7.7 |
| | "Yes," complete Schedule L, Part IV | 28a | | X |
| | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | |
| С | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If | 00- | | x |
| 00 | "Yes," complete Schedule L, Part IV | 28c 29 | Х | |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Λ | - |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | 30 | | x |
| 31 | contributions? If "Yes," complete Schedule M | 31 | | X |
| 32 | Did the organization required, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 31 | | 1 |
| 32 | • | 32 | | X |
| 33 | Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 32 | | 1 |
| 00 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | 00 | | |
| ٠. | Part V, line 1 | 34 | | x |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | х |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| _ | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | Х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? | | | |
| | Note: All Form 990 filers are required to complete Schedule O | 38 | X | |
| Pai | | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable | | | |
| | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | X | <u> </u> |
| 132004 | ¥ 12-09-21 | Form | 990 | (2021) |

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Part V Statements Regarding Other IRS Filings and Tax Compliance

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| ı aı | Statements negaring other in 3 mings and rax compliance (continued) | | | |
|---------|--|-----|-----|---------|
| 0- | Establishment and a second of Establishment of Manager 17 Continued a Second of Manager 17 Continue | | Yes | No |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2a 153 | | | |
| | , | 01- | Х | |
| D | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Λ | |
| 20 | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions. Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | Х |
| | | 3b | | |
| | If "Yes," has it filed a Form 990-1 for this year? If "No" to line 3b, provide an explanation on Schedule O At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | 35 | | |
| ти | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | x |
| b | If "Yes," enter the name of the foreign country | iu | | |
| - | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | х |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | Х |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5с | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | |
| | any contributions that were not tax deductible as charitable contributions? | 6a | | Х |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | | | |
| | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | X |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | | | |
| | to file Form 8282? | 7с | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| _ | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b 10 | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| a b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| | Gross income from members or shareholders | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| | organization is licensed to issue qualified health plans | | | |
| С | Enter the amount of reserves on hand | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | <u></u> |
| | excess parachute payment(s) during the year? | 15 | | X |
| | If "Yes," see the instructions and file Form 4720, Schedule N. | | | |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | | |
| 17 | Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any | | | |
| | activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? | 17 | | |
| | If "Yes," complete Form 6069. | | | |

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Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. X Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 11 **1a** Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. 11 **b** Enter the number of voting members included on line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 X of officers, directors, trustees, or key employees to a management company or other person? 3 X Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? 6 Х 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Х 7a **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? X 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? Х 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe on Schedule O the process, if any, used by the organization to review this Form 990. Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a **b** Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Х 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe Х 12c on Schedule O how this was done Did the organization have a written whistleblower policy? Х 13 13 Did the organization have a written document retention and destruction policy? 14 Х 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official Х 15a Х Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a X taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16h Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶CA Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply X Own website Another's website X Upon request ___ Other (explain on Schedule O) Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records OMAR CARRERA - (415) 454-2640 LARKSPUR STREET, SAN RAFAEL, 94901 91

12490324 131839 A113894

Form 990 (2021) CANAL ALLIANCE

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<u> Page</u> **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

| (A) Name and title | (B) Average hours per | box | not c , unle: | Posi heck i | more rson is | than on the state of the state | n an | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
|--------------------------------------|--|------------------|------------------------|----------------|-----------------|---|------|---|---|--|
| | week (list any hours for related organizations below line) | stee or director | In stitutional trustee | Officer | Key employee | Highest compensated employee | | from the organization (W-2/1099-MISC/ 1099-NEC) | from related organizations (W-2/1099-MISC/ 1099-NEC) | other compensation from the organization and related organizations |
| (1) OMAR CARRERA CEO | 40.00 | | | Х | | | | 167,723. | 0. | 448. |
| (2) SUNHEE KIM | 40.00 | | | | | | | | • | |
| DIRECTOR OF FINANCE | | | | | | x | | 113,924. | 0. | 11,020. |
| (3) MONICA BONNY (TO 10/2021) CFO | 40.00 | | | х | | | | 120,980. | 0. | 2,785. |
| (4) SARA J. MATSON | 40.00 | | | | | | | 120,300. | | 2,7031 |
| DEVELOPMENT DIRECTOR | | • | | | | x | | 111,336. | 0. | 11,020. |
| (5) AIR D GALLEGOS | 40.00 | | | | | | | , | - | , |
| DIRECTOR OF EDUCATION & CAREER | | | | | | x | | 115,680. | 0. | 5,426. |
| (6) KAREN RODRIGUEZ | 40.00 | | | | | | | | | |
| CFO | | | | Х | | | | 11,648. | 0. | 606. |
| (7) GINA CLAXTON | 5.00 | | | | | | | | | |
| PRESIDENT | | Х | | Х | | | | 0. | 0. | 0. |
| (8) MORRIS BEAZLEY | 5.00 | | | | | | | | | |
| VICE PRESIDENT | | Х | | Х | | | | 0. | 0. | 0. |
| (9) MICHAEL METZNER | 5.00 | | | | | | | | | |
| TREASURER | | Х | | Х | | | | 0. | 0. | 0. |
| (10) NELL BRANCO | 5.00 | | | | | | | | • | |
| SECRETARY | F 00 | Х | _ | Х | | _ | | 0. | 0. | 0. |
| (11) BRUCE OLCOTT (TO 6/2022) | 5.00 | | | ., | | | | | 0 | |
| BOARD CHAIR | 5.00 | Х | _ | Х | | _ | | 0. | 0. | 0. |
| (12) MELANIE FLORES BOARD MEMBER | 3.00 | Х | | | | | | 0. | 0. | _ |
| (13) DAVID FRANKENBERG | 5.00 | Λ | | | | | | 0. | 0. | 0. |
| BOARD MEMBER | 3.00 | Х | | | | | | 0. | 0. | 0. |
| (14) NELSON LEE | 5.00 | -22 | | | | | | | 0. | |
| BOARD MEMBER | 3.00 | Х | | | | | | 0. | 0. | 0. |
| (15) ROBERT REYNOLDS | 5.00 | | | | | | | | | |
| BOARD MEMBER | | х | | | | | | 0. | 0. | 0. |
| (16) KAREN ROSENQUIST | 5.00 | | | | | | | | - | |
| BOARD MEMBER | | Х | | | L | L | | 0. | 0. | 0. |
| (17) KRYSTAL SANDZA | 5.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |

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CANAL ALLIANCE 94-2832648 Page 8 Form 990 (2021) Part VII | Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (B) (D) (E) (F) Position Average Reportable Name and title Reportable Estimated (do not check more than one hours per compensation compensation amount of box, unless person is both an officer and a director/trustee) week from from related other (list any organizations compensation ndividual trustee or director the hours for organization (W-2/1099-MISC/ from the Highest compensated related (W-2/1099-MISC/ nstitutional truste 1099-NEC) organization organizations ey employee 1099-NEC) and related below organizations line) (18) DAVID WILLIAMS 5.00 BOARD MEMBER Х 0. 0. (19) JOSHUA DAVIS (TO 11/2021) 5.00 X 0. 0 . 0. BOARD MEMBER 641,291 1b Subtotal 0. 0. c Total from continuation sheets to Part VII, Section A 291. 0. 31.305 d Total (add lines 1b and 1c) Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization Yes No Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on 3 line 1a? If "Yes," complete Schedule J for such individual For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Х 4 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services X rendered to the organization? If "Yes." complete Schedule J for such person **Section B. Independent Contractors** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address Description of services Compensation NONE

Form 990 (2021)

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

Form 990 (2021) CANAL ALLIANCE
Part VIII Statement of Revenue

Part VIII Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) Revenuè excluded Total revenue Related or exempt Unrelated from tax under function revenue business revenue sections 512 - 514 Contributions, Gifts, Grants and Other Similar Amounts 1a 1 a Federated campaigns 1b **b** Membership dues c Fundraising events 1c d Related organizations 1d 635,965 e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above ... 9,272,092 1f 820,206 g Noncash contributions included in lines 1a-1f 9,908,057. h Total. Add lines 1a-1f **Business Code** 2 a GOVERNMENT CONTRACTS 900099 2,927,227. 2,927,227 Program Service Revenue 900099 PROGRAM FEES 1,440 1,440 b С f All other program service revenue 2,928,667. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 4,997. 4,997 other similar amounts) 4 Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 212,784. 6 a Gross rents 6b **b** Less: rental expenses ... 212,784. c Rental income or (loss) 212,784. 212,784 d Net rental income or (loss) (i) Securities (ii) Other 7 a Gross amount from sales of assets other than inventory 7a b Less: cost or other basis Other Revenue and sales expenses 7b 7с c Gain or (loss) d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ contributions reported on line 1c). See Part IV, line 18 **b** Less: direct expenses _____ c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 9a 9b **b** Less: direct expenses c Net income or (loss) from gaming activities \triangleright 10 a Gross sales of inventory, less returns 10a and allowances **b** Less: cost of goods sold c Net income or (loss) from sales of inventory **Business Code** 11 a OTHER INCOME 900099 15,000. 15,000 b d All other revenue 15,000 Total. Add lines 11a-11d 13,069,505. 232,781. 2,928,667. Total revenue. See instructions 12

132009 12-09-21

Form **990** (2021)

Form 990 (2021) Part IX | Statement of Functional Expenses

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| Sect | on 501(c)(3) and 501(c)(4) organizations must comp | | | nplete column (A). | |
|------|---|-----------------------|---|-------------------------------------|---------------------------------------|
| | Check if Schedule O contains a respon | (4) | | (C) | |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | + | |
| 2 | Grants and other assistance to domestic | 1 000 706 | 1 000 706 | | |
| | individuals. See Part IV, line 22 | 1,022,786. | 1,022,786. | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | 222 242 | 222 254 | -4 4-0 | 22 542 |
| | trustees, and key employees | 329,943. | 238,851. | 51,452. | 39,640 |
| 6 | Compensation not included above to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 4,907,741. | 3,552,798. | 765,315. | 589,628 |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 503,183. | 364,263. | 78,467. | 60,453 53,462 |
| 10 | Payroll taxes | 444,988. | 322,134. | 69,392. | 53,462 |
| 11 | Fees for services (nonemployees): | | | | - |
| а | Management | | | | |
| b | Legal | | | | |
| | Accounting | | | | |
| | Lobbying | | | | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| 9 | column (A), amount, list line 11g expenses on Sch 0.) | 415,831. | 298,594. | 89,496. | 27 741 |
| 10 | | 452. | 125. | 05,450. | 27,741 327 |
| 12 | Advertising and promotion | 454 | 125. | | 541 |
| 13 | Office expenses | | | | |
| 14 | Information technology | | | | |
| 15 | Royalties | 87,982. | 78,496. | 4,991. | 4,495 |
| 16 | Occupancy | 01,904. | 70,490. | 4,991. | 4,495 |
| 17 | Travel | | | | |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 24.160 | 24 160 | | |
| 20 | Interest | 34,169. | 34,169. | | |
| 21 | Payments to affiliates | 100 515 | | 22.12. | |
| 22 | Depreciation, depletion, and amortization | 136,646. | 53,462. | 83,184. | |
| 23 | Insurance | 10,860. | 10,860. | | |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), | | | | |
| | amount, list line 24e expenses on Schedule 0.) | | | | |
| а | SHARED COST-GENI OPERAT | 677,702. | 528,830. | 80,697. | 68,175 |
| b | SHARED COST-TECH SUPPOR | 468,638. | 365,691. | 55,803. | 47,144 |
| С | SHARED COST-OCCUPANCY | 446,633. | 377,508. | 37,718. | 31,407 |
| d | STIPENDS | 220,184. | 219,934. | | 250 |
| е | All other expenses | 598,581. | 491,867. | 61,906. | 44,808 |
| 25 | Total functional expenses. Add lines 1 through 24e | 10,306,319. | 7,960,368. | 1,378,421. | 967,530 |
| 26 | Joint costs. Complete this line only if the organization | . , | , , , , , , , , , | · ' | , |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |
| | 12-09-21 | | | | Form 990 (202 |

Form **990** (2021)

Form 990 (2021)
Part X Balance Sheet

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| art | ^ | Balance Sheet | | | | | |
|-----|----------|--|----------|---------------------|---------------------------------|--------|---------------------------------|
| | | Check if Schedule O contains a response or note | to any | line in this Part X | | | |
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | | | 656,324. | 1 | 2,045,676 |
| | 2 | Savings and temporary cash investments | | | 3,740,363. | 2 | 5,491,618 |
| | 3 | Pledges and grants receivable, net | | | 1,468,996. | 3 | 2,684,182 |
| | 4 | Accounts receivable, net | | 27,632. | 4 | 19,20 | |
| | 5 | Loans and other receivables from any current or | | | | | |
| | | trustee, key employee, creator or founder, substa | antial c | ontributor, or 35% | | | |
| | | controlled entity or family member of any of these | e perso | ns | | 5 | |
| | 6 | Loans and other receivables from other disqualification | ed per | sons (as defined | | | |
| | | under section 4958(f)(1)), and persons described | | 6 | | | |
| : | 7 | Notes and loans receivable, net | | | | 7 | |
| | 8 | Inventories for sale or use | | | | 8 | |
| | 9 | B | | | 158,004. | 9 | 241,28 |
| | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D Less: accumulated depreciation | 10a | 3,076,578. | | | |
| | b | Less: accumulated depreciation | 10b | 1,376,156. | 1,779,253. | 10c | 1,700,42 |
| | 11 | Investments - publicly traded securities | | | 0. | 11 | |
| | 12 | Investments - other securities. See Part IV, line 17 | 1 | | 1,003,517. | 12 | 34,61 |
| | 13 | Investments - program-related. See Part IV, line 1 | | | 13 | | |
| | 14 | Intangible assets | | 14 | | | |
| | 15 | Other assets. See Part IV, line 11 | | 640,086. | 15 | 992,49 | |
| _ | 16 | Total assets. Add lines 1 through 15 (must equa | | | 9,474,175. | 16 | 13,209,48 |
| | 17 | Accounts payable and accrued expenses | | | 436,155. | 17 | 1,130,21 |
| | 18 | Grants payable | | | | 18 | |
| | 19 | Deferred revenue | | | | 19 | 88,32 |
| : | 20 | Tax-exempt bond liabilities | | | | 20 | |
| | 21 | Escrow or custodial account liability. Complete P | | | | 21 | |
| : | 22 | Loans and other payables to any current or former | | | | | |
| | | trustee, key employee, creator or founder, substa | | | | | |
| | | controlled entity or family member of any of these | - | | 4 4 5 4 5 4 4 | 22 | 1 155 56 |
| : | 23 | Secured mortgages and notes payable to unrelate | | | 1,174,714. | 23 | 1,157,56 |
| : | 24 | Unsecured notes and loans payable to unrelated | • | ····· | | 24 | |
| : | 25 | Other liabilities (including federal income tax, pay | | | | | |
| | | parties, and other liabilities not included on lines | 17-24). | Complete Part X | C40 072 | | 12 10 |
| | | | | | 649,073. | 25 | 13,10 |
| + | 26 | Total liabilities. Add lines 17 through 25 | | | 2,259,942. | 26 | 2,389,21 |
| | | Organizations that follow FASB ASC 958, chec | k here | | | | |
| | | and complete lines 27, 28, 32, and 33. | | | 4 6E6 110 | | 6 007 EE |
| | 27 | | | | 4,656,119. 2,558,114. | 27 | 6,807,55 4,012,71 |
| | 28 | Net assets with donor restrictions | | | 2,330,114. | 28 | 4,012,71 |
| | | Organizations that do not follow FASB ASC 95 | 8, che | ck here L | | | |
| | | and complete lines 29 through 33. | | | | | |
| | 29 20 | Capital stock or trust principal, or current funds | | | | 29 | |
| | 30 | Paid-in or capital surplus, or land, building, or equ | | | | 30 | |
| | 31 | Retained earnings, endowment, accumulated inc | | | 7,214,233. | 31 | 10,820,26 |
| ٠ ا | 32 | Total net assets or fund balances | | | 9,474,175. | 32 | |
| ; | 33 | Total liabilities and net assets/fund balances | | | 7,4/4,1/0. | 33 | 13,209,48 Form 990 (2 |

| Form | 990 (2021) CANAL ALLIANCE | 94-2 | <u>8326</u> | 48 | Pag | ge 12 |
|------|--|-----------|-------------|-------------|------|--------------|
| Pa | rt XI Reconciliation of Net Assets | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | |
| | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 13, | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 10, | | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | | 763 | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | | 214 | | |
| 5 | Net unrealized gains (losses) on investments | 5 | _ | <u> 155</u> | , 28 | <u> 36.</u> |
| 6 | Donated services and use of facilities | 6 | | | | |
| 7 | Investment expenses | 7 | | | | |
| 8 | Prior period adjustments | 8 | | 998 | ,13 | 35 . |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, | | | | | |
| | column (B)) | 10 | 10, | 820 | , 26 | <u> 58.</u> |
| Pa | rt XIII Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | <u></u> | | X |
| | | | _ | , | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | _ | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule | Ο. | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | L | 2a | | _X_ |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | L | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | basis, | | | | |
| | consolidated basis, or both: | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | audit, | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | L | 2c | Х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain on Sche | edule O. | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin | gle Audit | | | | |
| | Act and OMB Circular A-133? | | | За | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the require | ed audit | | | | |
| | or audits, explain why on Schedule O and describe any steps taken to undergo such audits | | | 3b | | |

SCHEDULE A

(Form 990)

Total

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Employer identification number Name of the organization CANAL ALLIANCE 94-2832648 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other vour governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

Schedule A (Form 990) 2021

CANAL ALLIANCE

94-28<u>32648 Page 2</u>

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | tion A. Public Support | , piou | | , | | | |
|------|--|----------------------|----------------------|----------------------|---------------------|----------------------|--------------------|
| | ndar year (or fiscal year beginning in) | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total |
| | Gifts, grants, contributions, and | (1) = 1 11 | (-, | (=, == : = | (=,, = = = = | (-) | (-) |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 6303281. | 5460655. | 10098644. | 11601031. | 9908057. | 43371668. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 6303281. | 5460655. | 10098644. | 11601031. | 9908057. | 43371668. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | 377,141. |
| | Public support. Subtract line 5 from line 4. | | | | | | 42994527. |
| Sec | tion B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total |
| 7 | Amounts from line 4 | 6303281. | 5460655. | 10098644. | 11601031. | 9908057. | 43371668. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | 5,916. | 4,328. | 2,036. | 26,212. | 217,781. | 256,273. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | 4 = 000 | 45.000 |
| | assets (Explain in Part VI.) | | | | | 15,000. | |
| | Total support. Add lines 7 through 10 | | | | | | 43642941. |
| | Gross receipts from related activities, | • | , | | | | <u>,928,667.</u> |
| 13 | First 5 years. If the Form 990 is for the | e organization's fir | st, second, third, | fourth, or fifth tax | year as a section 5 | 01(c)(3) | . — |
| 0 | organization, check this box and stop | | | | | | > |
| | etion C. Computation of Publi | | | | | 44 | 00 51 |
| | Public support percentage for 2021 (li | | | | | 14 | 98.51 % 99.88 % |
| | Public support percentage from 2020 | | | | | 15 | |
| юа | 33 1/3% support test - 2021. If the content have The experience qualifies | | | | | | ▶ 😈 |
| L | stop here. The organization qualifies as a publicly supported organization b 33 1/3% support test - 2020. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box | | | | | | |
| O | | | | | | | |
| 17- | and stop here. The organization qualifies as a publicly supported organization | | | | | | |
| ı/a | a 10% -facts-and-circumstances test - 2021. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization | | | | | | |
| | · | | | - | * | - | ightharpoonup |
| L | meets the facts-and-circumstances te | - | - | | - | Zo and line 15 in | |
| a | 10% -facts-and-circumstances test | ū | | | | • | 1070 UI |
| | more, and if the organization meets the | | | | - | ration | ightharpoonup |
| 19 | organization meets the facts-and-circu | | - | | • • • | | |
| 10 | Private foundation. If the organization | n did not check a i | JUX UIT IIITE TO, TO | a, 100, 17a, 01 1/t | , oneck this box at | iu see iristructions | ······· |

Schedule A (Form 990) 2021

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Calendar year (or fiscal year teginning in) Calendar year (or f | quality under the tests listed be Section A. Public Support | ow, please comp | piete i ait ii.j | | | | |
|---|--|---------------------|----------------------|---------------------|----------|----------|------------|
| 1 Giffs, grants, contributions, and membership tees received. (Do not include any "nunsual grants.") 2 Gross necepts from achievations of the properties of the programment of the programment of seal vesses to the programment of the programm | Calendar year (or fiscal year beginning in) | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total |
| include any 'unusual grants.') Gross recipits from admission, merchandise sold or services per formed, or facilities furnished in any activity that is related to the organization's tax exempt purpose 3. Gross receipts from activities that are not an unrelated trade or business under section 513 4. Tax revenues levide for the organization's benefit and either paid to or expended on its behalf 5. The value of services or facilities furnished by a governmental unit to the organization's benefit and either paid to or expended on its behalf 6. Total. Add lines' 1 through 5 7. A mounts included on lines 1, 2, and 3 received from order organization without charge of the organization of the organization without charge of the organization o | | | , , | , , | , | | |
| 2 Gross receipts from admissions, merchandiss sold or services per formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf or expended | membership fees received. (Do not | | | | | | |
| merchandise sold or services per formed, or facilities furnished in any activity that is related to the organization's transversing purpose 3 Gross receipts from activities that are not an unrelated trade or bus insiss under saction 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization's benefit and either paid to or expended on its behalf 6 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 The value of t | include any "unusual grants.") | | | | | | |
| merchandise sold or services per formed, or facilities furnished in any activity that is related to the organization's transversing purpose 3 Gross receipts from activities that are not an unrelated trade or bus insiss under saction 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization's benefit and either paid to or expended on its behalf 6 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 The value of t | 2 Gross receipts from admissions | | | | | | |
| any activity that is related to the organization's tax exempt purpose of organization's tax exempt purpose of organization's tax exempt purpose of the organization's the control tax exempt purpose of the organization's benefit and either paid to or expended on its behalf or the organization's benefit and either paid to or expended on its behalf or the organization's benefit and either paid to or expended on its behalf or the organization's benefit and either paid to or expended on its behalf or the organization's the organization without charge of the organization's benefit and either paid to or expended on its behalf organization's the organization without charge of the organization's the organization without charge of the organization's the organization without charge of the organization's the organization without charge organization organization without charge organization without charge organization without charge organization without charge organization organization without charge organization organizati | • | | | | | | |
| organization's tax exempt purpose 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7 A mounts included on lines 1, 2, and 3 received from disqualified persons 9 Amounts included on lines 1, 2, and 3 received from disqualified persons but when the disqualified persons to the service of the value of services or fix of the annotation line 1 to the tray service of the value o | | | | | | | |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization to benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Act lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons b amounts included on lines 1, 2, and 3 received from disqualified persons b amounts included on lines 2 and 3 received from disqualified persons b amounts included on lines 2 and 3 received from other band organization without charge c Add lines 7a and 7b A public support. Released the greate of \$5,000 or 1% of the amounts on the 15 the layer. C Add lines 15 the layer. A mounts from the face of the part of the services of 10a Gross income from interest, dividends, payments received on securities loans, crets, royalties, and income from similar sources b Unrelated business trackled income (less section 51 traces) from businesses acquired after June 30, 1975 c Add lines 10 though of an ine 10b, whether or not the business is regularly carried on 10 Other income. Do not included on line 10b, whether or not the business is activities not included on line 10b, whether or not the business is regularly carried on 10 Other income. Do not included spail as 3 received from 2021 (line 10c, column (f), outh, or fifth tax year as a section 501(c)(3) organization, check this box and stop here. The organization qualifies as a publicly supported organization 1 Investment income percentage from 2020 Schedule A, Part III, line 17 1 Investment income percentage from 2020 Schedule A, Part III, line 17 1 Investment income percentage from 2020 Schedule A, Part III, line 17 1 Investment income percentage from 2020 Schedule A, Part III, line 17 1 Investment income percentage from 2020 Schedule A, Part III, line 17 1 Investment income percentage from 2020 Schedule A, Part III, line 17 1 Investment income percent | , , | | | | | | |
| are not an unrelated trade or business insess under section 513 4. Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5. The value of services or facilities furnished by a governmental unit to the organization without change 6. Total. Add lines 1 through 5. 7. A mounts included on lines 1.2, and 3 received from disqualified persons by Amouts included on lines 2 and 3 received from disqualified persons by Amouts included on lines 3 and 3 received from disqualified persons by Amouts included on lines 3 and 3 received from disqualified persons by Amouts included on lines 3 and 3 received from disqualified persons by Amouts included on lines 3 and 3 received received by Amounts from 1 for | - · · · · - F | | | | | | |
| iness under section 513 4 Tax revenues levied for the organization to benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7 a Amounts included on lines 1, 2, and 3 received from disqualified persons 9 Amounts included on lines and a received from disqualified persons that exceed the years of \$5,000 or 1% of the amounts included on lines and a received from other than disqualitied person that exceed the years of \$5,000 or 1% of the amount on line 15 of the year of \$5,000 or 1% of the amount on line 15 of the year of \$5,000 or 1% of the amount on line 15 of the year of \$5,000 or 1% of the amount on line 15 of the year of \$5,000 or 1% of the amount on line 15 of the year of \$5,000 or 1% of the amount on line 15 of the year of \$5,000 or 1% of the amount of the 15 of the year of \$5,000 or 1% of the amount of the 15 of the year of \$5,000 or 1% of the amount of the 15 of the year of \$5,000 or 1% of the amount of the 15 of the year of \$5,000 or 1% of the amount of the 15 of the year of \$5,000 or 1% of the amount of the 15 of the year of \$5,000 or 1% of the amount of \$5,000 or 1% of the amount of \$5,000 or 1% of the amount of \$5,000 or 1% of the 15 of the year of \$5,000 or 1% of the 15 of the year of \$5,000 or 1% of the 15 of the year of \$5,000 or 1% of the 15 of the year of \$5,000 or 1% of the 15 of the year of \$5,000 or 1% of the 15 | · | | | | | | |
| 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7 A Amounts included on lines 1, 2, and 3 received from disqualified persons 9 Amounts included on lines 1, 2, and 3 received from other than disqualified persons that exceed the general of 5,000 or 16 of the amount on line 13 for the year. Add lines 7 and 7 b 9 Amble support, Galanties (tensines) Section B. Total Support Talendar year (or fiscal year beginning in) (a) 2017 (b) 2018 (c) 2019 (d) 2020 (e) 2021 (f) Total of Gross income from interest, dividends, payments received on securities lones, rents, royalties, and income from similar sources on securities lones, rents, royalties, and income from similar sources (less section 511 taxes) from businesses acquired after June 30, 1975 (c) Add lines 10 and 10b 11 Net income from minested business exterities not included on line 10b, regularly carried on 10 come from minested business exterities not included on line 10b, regularly carried on 10 come from some securities lones (less section 5.01 (c) (a) organization, check this box and stop here 15 Public support percentage for 2021 (line 8, column (f), divided by line 13, column (f)) 15 (c) 15 (c) 15 (c) 16 (c) 2019 (d) 2020 (e) 2021 (f) Total 2020 (e) 2021 (f) To | | | | | | | |
| ization's benefit and either paid to or expended on its behalf 5. The value of services or facilities furnished by a governmental unit to the organization without charge 6. Total. Add lines 1 through 5 | iness under section 513 | | | | | | |
| or expended on its behalf 5. The value of services or facilities furnished by a governmental unit to the organization without charge 6. Total. Add lines 1 through 5 | 4 Tax revenues levied for the organ- | | | | | | |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7 a Amounts included on lines 1, 2, and 3 received from disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons b Amounts included on lines 2 and 3 received from other than disqualified persons b Amounts included on lines 2 and 3 received from other than 150 tre lyear c Add lines 7 a and 7 b 8 Public support. (Subtrailing 7 tom line 5) 8 Public support. (Subtrailing 7 tom line 5) 9 Amounts from line 6 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources b Unrelated business taxable income (less section 5.1 taxes) from Unsulinesses acquired after June 30, 1975 c Add lines 10a and 10b. 11 Net income from unrelated business acquired after June 30, 1975 c Add lines 10a and 10b. 12 Other income Do not include gain or loss from the sale of capital assets (Explain in Part VI). 13 Total support. Assetiones, 10c, 11, and 12.) 14 First 5 years if the Form 190 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here. 15 Public support percentage for 2021 (line 8, column (f), divided by line 13, column (f)) 15 Institute of the public support percentage from 2020 Schedule A, Part III, line 15 16 Section D. Computation of Investment Income Percentage 17 Investment income percentage for 2021 (line 10c, column (f), divided by line 13, column (f)) 17 Institute of the public support tests - 2021. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization 15 the public support tests - 2021. If the organization did not check the box on line 14 or line | ization's benefit and either paid to | | | | | | |
| furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons by Amounts included on lines 1, 2, and 3 received from disqualified persons that exceed the great of 35,000 or 19% of the amount on line 13 for the year co. Add lines 7 and 7 by 5 the amount on line 13 for the year co. Add lines 7 and 7 by 5 the amount on line 13 for the year co. Add lines 7 and 7 by 5 the amount on line 13 for the year co. Add lines 7 and 7 by 5 the amount on line 13 for the year co. Add lines 7 and 7 by 5 the amounts from line 6 10a Gross income from intenet, dividends, payments received on securities loans, rents, royalties, and income from similar sources but on the securities loans, rents, royalties, and income from similar sources co. But on the securities loans, rents, royalties, and income from similar sources co. But of the securities loans are securities loans, rents, royalties, and income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on cline 10b, whether or not the business is regularly carried on cline 10b, whether or not the business is regularly carried on cline 10b, whether or not the business is regularly carried on cline 10b, whether or not the business is 10b, whethe | or expended on its behalf | | | | | | |
| the organization without charge 6 Total. Add lines 1 through 5 | 5 The value of services or facilities | | | | | | |
| 6 Total. Add lines 1 through 5 | furnished by a governmental unit to | | | | | | |
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Schedule A (Form 990) 2021

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Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7?

 If "Yes." complete Part I of Schedule L (Form 990).
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
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of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. Schedule A (Form 990) 2021 132025 01-04-22

3b

| Sche | dule A (Form 990) 2021 CANAL ALLIANCE | | 94-2832648 Page 6 | | |
|------|--|-----------------|----------------------------------|--------------------------------|--|
| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Support | ing Organiz | zations | | |
| 1 | Check here if the organization satisfied the Integral Part Test as a qualify | ying trust on N | ov. 20, 1970 (<i>explain ii</i> | Part VI). See instructions. | |
| | All other Type III non-functionally integrated supporting organizations mu | ust complete S | ections A through E. | | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) | |
| 1 | Net short-term capital gain | 1 | | | |
| 2 | Recoveries of prior-year distributions | 2 | | | |
| 3 | Other gross income (see instructions) | 3 | | | |
| 4 | Add lines 1 through 3. | 4 | | | |
| 5 | Depreciation and depletion | 5 | | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | | |
| | collection of gross income or for management, conservation, or | | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | | |
| 7 | Other expenses (see instructions) | 7 | | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) | |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | | |
| | instructions for short tax year or assets held for part of year): | | | | |
| а | Average monthly value of securities | 1a | | | |
| b | Average monthly cash balances | 1b | | | |
| С | Fair market value of other non-exempt-use assets | 1c | | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | | |
| е | Discount claimed for blockage or other factors | | | | |
| | (explain in detail in Part VI): | | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | | |
| 3 | Subtract line 2 from line 1d. | 3 | | | |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, | | | | |
| | see instructions). | 4 | | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | | |
| 6 | Multiply line 5 by 0.035. | 6 | | | |
| 7 | Recoveries of prior-year distributions | 7 | | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | | |
| Sect | ion C - Distributable Amount | | | Current Year | |
| 1 | Adjusted net income for prior year (from Section A, line 8, column A) | 1 | | | |
| 2 | Enter 0.85 of line 1. | 2 | | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | | |
| 5 | Income tax imposed in prior year | 5 | | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | | |

Schedule A (Form 990) 2021

Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

instructions).

emergency temporary reduction (see instructions).

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<u>Schedule A (Form 990) 2021</u> <u>CANAL ALLIANCE</u> <u>94-2832648 Page 7</u>

| Pai | t V Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | nizations (continu | ued) | |
|--------------|---|-------------------------------|-------------------------------|------|----------------------------------|
| Sect | ion D - Distributions | | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exe | mpt purposes | | 1 | |
| 2 | Amounts paid to perform activity that directly furthers exemp | | | | |
| | organizations, in excess of income from activity | | 2 | | |
| 3 | Administrative expenses paid to accomplish exempt purpose | es of supported organizations | 3 | 3 | |
| 4 | Amounts paid to acquire exempt-use assets | | | 4 | |
| 5 | Qualified set-aside amounts (prior IRS approval required - pr | | 5 | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | 6 | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to which the | he organization is responsive | | | |
| | (provide details in Part VI). See instructions. | | | 8 | |
| 9 | Distributable amount for 2021 from Section C, line 6 | | | 9 | |
| 10 | Line 8 amount divided by line 9 amount | | | 10 | |
| | | (i) | (ii) | | (iii) |
| Sect | ion E - Distribution Allocations (see instructions) | Excess Distributions | Underdistribution Pre-2021 | ns | Distributable Amount for 2021 |
| 1 | Distributable amount for 2021 from Section C, line 6 | | | | |
| 2 | Underdistributions, if any, for years prior to 2021 (reason- | | | | |
| | able cause required - explain in Part VI). See instructions. | | | | |
| 3 | Excess distributions carryover, if any, to 2021 | | | | |
| а | From 2016 | | | | |
| b | From 2017 | | | | |
| С | From 2018 | | | | |
| d | From 2019 | | | | |
| е | From 2020 | | | | |
| f | Total of lines 3a through 3e | | | | |
| g | Applied to underdistributions of prior years | | | | |
| h | Applied to 2021 distributable amount | | | | |
| i | Carryover from 2016 not applied (see instructions) | | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2021 from Section D, | | | | |
| | line 7: \$ | | | | |
| а | Applied to underdistributions of prior years | | | | |
| b | Applied to 2021 distributable amount | | | | |
| С | Remainder. Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2021, if | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | | |
| | than zero, explain in Part VI. See instructions. | | | | |
| 6 | Remaining underdistributions for 2021. Subtract lines 3h | | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | | |
| | Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2022. Add lines 3j | | | | |
| - | and 4c. | | | | |
| 8 | Breakdown of line 7: | | | | |
| | Excess from 2017 | | | | |
| _ | | | | | |

Schedule A (Form 990) 2021

b Excess from 2018
 c Excess from 2019
 d Excess from 2020
 e Excess from 2021

| Schedule A | (Form 990) 2021 | CANAL | ALLIANCE | 94-2832648 Page 8 |
|------------|--|---|--|--|
| Part VI | Supplemental Information Part IV, Section A, lines 1 line 1; Part IV, Section D, | mation. P , 2, 3b, 3c, 4 lines 2 and 3 | rovide the explanations required by Part II, line 10; Part II, line 17a cb, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines B; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional comp | or 17b; Part III, line 12; 1 and 2; Part IV, Section C, V, Section B, line 1e; Part V, |
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Schedule A (Form 990) 2021

CANAL ALLIANCE 94-2832648

Schedule A

Identification of Excess Contributions Included on Part II, Line 5

2021

** Do Not File **

*** Not Open to Public Inspection ***

| Contributor's Name | Total Contributions | Excess Contributions |
|---|------------------------|-------------------------|
| MAJA KRISTIN | 1,250,000. | 377,141. |
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| | | |
| Total Excess Contributions to Schedule A. Part II. Line 5 | | 377.141. |

Schedule B

(Form 990)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

► Attach to Form 990 or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

Name of the organization Employer identification number

CANAL ALLIANCE 94-2832648 Organization type (check one): Filers of: Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990) (2021)

Schedule B (Form 990) (2021) Page

| | 19 - |
|----------------------|--------------------------------|
| Name of organization | Employer identification number |
| CANAL ALLIANCE | 94-2832648 |

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | |
|------------|--|----------------------------|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | |
| 1 | CRANKSTART FOUNDATION 1660 BUSH ST, STE 300 SAN FRANCISCO , CA 94109 | \$\$ | Person X Payroll | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | |
| 2 | MAJA KRISTIN 324 PALM AVE KENTFIELD , CA 94904 | \$ <u>1,250,000</u> . | Person X Payroll | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | |
| 3 | MARIN COMMUNITY FOUNDATION 5 HAMILTON LANDING, SUITE 200 NOVATO , CA 94949 | \$1,675,200. | Person X Payroll | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | |
| 4 | MARIN COUNTY HEALTH AND HUMAN SERVICES 3250 KERNER BLVD SAN RAFAEL , CA 94901 | \$ <u>1,060,304</u> . | Person X Payroll | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | |
| 5 | MARIN COUNTY - MAIN 3501 CIVIC CENTER DRIVE, SUITE 308 SAN RAFAEL , CA 94903 | \$375,460. | Person X Payroll | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | |
| 6 | NATIONAL ASSOCIATION OF COUNTY AND CITY HEALTH OFFICIALS 1201 1ST STREET NORTHWEST, FOURTH FLOOR WASHINGTON DC 20005 | \$\$ | Person X Payroll Noncash (Complete Part II for | | |

123452 11-11-21

Schedule B (Form 990) (2021)

Schedule B (Form 990) (2021)

| Generalie B (1 0111 000) (2021) | i agc • |
|---------------------------------|--------------------------------|
| Name of organization | Employer identification number |
| CANAL ALLIANCE | 94-2832648 |

| Part I | Contributors (see instructions). Use duplicate copies of Part I if ac | dditional space is needed. | |
|------------|---|----------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 7 | STATE OF CALIFORNIA DSS 744 P ST MS 8-9-33 SACRAMENTO , CA 95814 | \$642,888. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) | (b) | (c) | (d) |
| No. 8 | Name, address, and ZIP + 4 TIDES FOUNDATION 1014 TORNEY AVE SAN FRANCISCO , CA 94129 | * 300,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 9 | TIPPING POINT COMMUNITY 220 MONTGOMERY ST, STE 850 SAN FRANCISCO , CA 94104 | \$\$\$\$ | Person X Payroll |
| (a) | (b) | (c) | (d) |
| No. 10 | Name, address, and ZIP + 4 WHEELER TRUST 5 HAMILTON LANDING, SUITE 200 NOVATO, CA 94949 | * 1,000,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 11 | SF MARIN FOOD BANK 900 PENNSYLVANIA AVENUE SAN FRANCISCO , CA 94107 | \$\$808,271. | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No | (b) | (c) Total contributions | (d) |
| No. 12 | Name, address, and ZIP + 4 UNIVERSITY OF CALIFORNIA, SAN FRANCISCO 505 PARNASSUS AVE SAN FRANCISCO , CA 94143 | \$ 410,582. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |

123452 11-11-21

Schedule B (Form 990) (2021)

Schedule B (Form 990) (2021) Page **3**

Name of organization Employer identification number

CANAL ALLIANCE 94-2832648

| Part II | Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. | | | | | | | | |
|------------------------------|---|---|----------------------|--|--|--|--|--|--|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | | | |
| 11 | FOOD | | | | | | | | |
| 11_ | | \$808,271. | | | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | | | |
| | | \$ | | | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | | | |
| | | \$ | | | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | | | |
| | - | | | | | | | | |
| | | <u> </u> | | | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | | | |
| | | | | | | | | | |
| | | <u> </u> | | | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | | | | |
| | | | | | | | | | |
| | | \$ | | | | | | | |

Page 4 Schedule B (Form 990) (2021) Name of organization **Employer identification number** 94-2832648 CANAL ALLIANCE Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Bublic

Open to Public Inspection

Name of the organization

CANAL ALLIANCE

Employer identification number 94 – 2832648

| Part I Organizations M | aintaining Donor Advised I | | imilar Funds or A | Accounts. Complete if the |
|---|--|----------------------------|---------------------------|---------------------------------|
| organization answered | d "Yes" on Form 990, Part IV, line 6 | 6. (a) Donor advise | nd funds | (b) Funds and other accounts |
| 4 Total number at and of year | <u> </u> | (a) Donor advise | tu iulius | (b) Funds and other accounts |
| | ons to (during year) | | | |
| | om (during year) | | | |
| 4 Aggregate value at end of year | | | | |
| | II donors and donor advisors in writ | ting that the assets he | eld in donor advised fu | nds |
| _ | ty, subject to the organization's exc | - | | |
| | Il grantees, donors, and donor advi | | | |
| | not for the benefit of the donor or d | | | |
| impermissible private benefit | ? | | | Yes No |
| Part II Conservation Ea | sements. Complete if the organ | | | |
| 1 Purpose(s) of conservation ea | asements held by the organization | (check all that apply). | | |
| Preservation of land for | r public use (for example, recreation | n or education) | Preservation of a his | storically important land area |
| Protection of natural ha | abitat | | Preservation of a ce | rtified historic structure |
| Preservation of open sp | pace | | | |
| | d if the organization held a qualified | d conservation contrib | ution in the form of a c | |
| day of the tax year. | | | | Held at the End of the Tax Year |
| a Total number of conservation | easements | | | 2a |
| b Total acreage restricted by co | | | | |
| | ements on a certified historic struct | | | 2c |
| | ements included in (c) acquired afte | | | |
| | r | | | 2d |
| | ements modified, transferred, releas | sed, extinguished, or t | erminated by the orga | nization during the tax |
| year ▶ | | | | |
| | perty subject to conservation easen | | Para la condition of | |
| | written policy regarding the period | | | Yes No |
| · | of the conservation easements it ho voted to monitoring, inspecting, ha | | ad onforcing consorvat | |
| Stan and volunteer nours dev | roted to monitoring, inspecting, hai | ridiling of violations, at | id enforcing conservat | non easements during the year |
| 7 Amount of expenses incurred | d in monitoring, inspecting, handling | g of violations, and en | ıforcing conservation e | easements during the year |
| ▶ \$ | | g or moralione, and on | g samear ameri s | accomonic daning the year |
| 8 Does each conservation ease | ement reported on line 2(d) above s | satisfy the requirement | ts of section 170(h)(4)(l | B)(i) |
| and section 170(h)(4)(B)(ii)? | | | | Yes No |
| | organization reports conservation | | | |
| balance sheet, and include, if | f applicable, the text of the footnote | e to the organization's | financial statements t | hat describes the |
| organization's accounting for | conservation easements. | | | |
| | aintaining Collections of A | | asures, or Other | Similar Assets. |
| Complete if the organi | ization answered "Yes" on Form 99 | 90, Part IV, line 8. | | |
| , | s permitted under FASB ASC 958, | • | | |
| · | other similar assets held for public | • | • | ance of public |
| • • | ne text of the footnote to its financia | | | |
| | s permitted under FASB ASC 958, | • | | |
| | her similar assets held for public ex | khibition, education, o | r research in furtheran | ce of public service, |
| provide the following amount | _ | | | |
| | m 990, Part VIII, line 1 | | | |
| (ii) Assets included in Form | , | | | |
| • | r held works of art, historical treasu | • | • | , provide |
| | ed to be reported under FASB ASC | | | ▶ ¢ |
| | 90, Part VIII, line 1 | | | _ |
| Assets included in Form 990, | , Part X | | | 🚩 Ψ |

| | edule D (Form 990) 2021 CANAL A | | | | | 4-2832 | | |
|----------|---|------------------------|--------------------------|-----------------------|----------------|---------------|----------|--------------|
| Par | rt III Organizations Maintaining C | ollections of Art | t, Historical Tre | asures, or Othe | er Similar | Assets | (continu | ed) |
| 3 | Using the organization's acquisition, accession | on, and other records | s, check any of the f | ollowing that make | significant us | se of its | | |
| | collection items (check all that apply): | | | | | | | |
| а | Public exhibition | d | | nange program | | | | |
| b | Scholarly research | е | Other | | | | | |
| С | Preservation for future generations | | | | | | | |
| 4 | Provide a description of the organization's co | llections and explair | n how they further th | e organization's exe | empt purpos | e in Part XII | l. | |
| 5 | During the year, did the organization solicit or | r receive donations of | of art, historical treas | ures, or other simila | ar assets | | | |
| | to be sold to raise funds rather than to be ma | | | | | | Yes | No |
| Par | rt IV Escrow and Custodial Arrang | | ete if the organization | n answered "Yes" o | n Form 990, | Part IV, line | 9, or | |
| | reported an amount on Form 990, Par | t X, line 21. | | | | | | |
| 1a | Is the organization an agent, trustee, custodia | | • | | | | | |
| | on Form 990, Part X? | | | | | LJ` | Yes | No |
| b | If "Yes," explain the arrangement in Part XIII a | and complete the fol | lowing table: | | | | | |
| | | | | | | A | mount | |
| | Beginning balance | | | | | | | |
| d | Additions during the year | | | | 1d | | | |
| е | Distributions during the year | | | | 1e | | | |
| | Ending balance | | | | 1f | | | |
| | Did the organization include an amount on Fo | | | | | ······· ' | Yes | No No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | | | |
| Par | rt V Endowment Funds. Complete it | | | | | | | |
| | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three ye | | | ears back |
| 1a | Beginning of year balance | 110,644. | 88,430. | 88,439. | 8 | 85,871. | | 80,894. |
| b | Contributions | 1,000,000. | | | | | | |
| С | Net investment earnings, gains, and losses | -144,339. | 22,214. | -16. | | 2,568. | | |
| d | Grants or scholarships | | | | | | | |
| е | Other expenditures for facilities | | | | | | | |
| | and programs | | | | | | | |
| f | Administrative expenses | | | | | | | |
| g | End of year balance | 966,305. | 110,644. | 88,423. | 8 | 88,439. | | 80,894. |
| 2 | Provide the estimated percentage of the curr | ent year end balance | e (line 1g, column (a) |) held as: | | | | |
| а | Board designated or quasi-endowment | | _% | | | | | |
| b | Permanent endowment ► 90.0000 | % | | | | | | |
| С | Term endowment ►10.0000 g | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c shou | • | | | | | | |
| 3a | Are there endowment funds not in the posses | ssion of the organiza | tion that are held an | d administered for t | the organizat | tion | | |
| | by: | | | | | Г | | es No |
| | (i) Unrelated organizations | | | | | | 3a(i) | X |
| | (ii) Related organizations | | | | | | 3a(ii) | <u> </u> |
| b | If "Yes" on line 3a(ii), are the related organization | | | | | L | 3b | |
| 4 Do: | Describe in Part XIII the intended uses of the | | wment funds. | | | | | |
| Pai | rt VI Land, Buildings, and Equipm | | Doubly line 11 - 0 | F 000 D-+ \ | / lima 10 | | | |
| | Complete if the organization answered | | | | | | | |
| | Description of property | (a) Cost or o | | ' ' | Accumulated | d (d | l) Book | value |
| | | basis (investn | , | , | epreciation | | 1.63 | 725 |
| 1a | Land | | | 3,735. | 0.4.0 0.0 | 2 | | <u>,735.</u> |
| b | Buildings | | | | 040,88 | | | <u>,731.</u> |
| | Leasehold improvements | | | 5,964. | 146,23 | | | <u>,730.</u> |
| | Equipment | | 31 | 9,265. | 189,03 | 9. | T30 | <u>,226.</u> |
| | Other | | | | | _ | 700 | 400 |
| I otal | I. Add lines 1a through 1e. (Column (d) must ex | gual Form 990 Part | X column (B) line 10 | Oc.) | | ▶ ⊥ | , / U U | ,422. |

Schedule D (Form 990) 2021

| CANAL ALLIAI Part VII Investments - Other Securities. | NCT | 94 | -2832648 Page 3 |
|--|----------------------------|---|------------------------|
| Complete if the organization answered "Yes" of | on Form 990, Part IV. line | 11b. See Form 990. Part X. line 12 | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end | d-of-year market value |
| 1) Financial derivatives | | | • |
| 2) Closely held equity interests | | | |
| 3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| otal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Complete if the organization answered "Yes" of | on Form 990 Part IV line | 11c See Form 990 Part X line 13 | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end | d-of-vear market value |
| (1) | (b) Book value | (e) metrica er variation: eest er ent | or your market value |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| otal. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" (| | 11d. See Form 990, Part X, line 15. | (L) D |
| | Description | AND THE COMMINITES | (b) Book value |
| (1) BENEFICIAL INTEREST IN ASS (2) FOUNDATION | PELS HELD BY | MARIN COMMUNITY | 966,305. |
| | | | 22,736. |
| | | | 3,450. |
| (4) DEPOSITS (5) | | | 3,430. |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| otal. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | | 992,491. |
| Part X Other Liabilities. | | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, line | 11e or 11f. See Form 990, Part X, line 25 | |
| . (a) Description of liability | | | (b) Book value |
| (1) Federal income taxes | | | 10.10 |
| (2) SECURITY DEPOSITS | | | 13,108. |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | 05.) | | 13,108. |
| otal. (Column (b) must equal Form 990, Part X, col. (B) line | | the organization's financial statements the | |

132053 10-28-21

organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2021

| Schedule D (Form 990) 2021 CANAL ALLIANCE | | 94-2 | 2832648 Page 4 |
|---|--------------------------------------|------------|-----------------------|
| Part XI Reconciliation of Revenue per Audited Financial State | ements With Revenue per Re | eturn. | |
| Complete if the organization answered "Yes" on Form 990, Part IV, line | 12a. | | |
| 1 Total revenue, gains, and other support per audited financial statements | | 1 | 12,914,219. |
| 2 Amounts included on line 1 but not on Form 990, Part VIII, line 12: | 1 1 155 006 | | |
| a Net unrealized gains (losses) on investments | | _ | |
| b Donated services and use of facilities | | - | |
| c Recoveries of prior year grants | | - | |
| d Other (Describe in Part XIII.) | | 1 | -155,286. |
| e Add lines 2a through 2d | | 2e | 13,069,505. |
| 3 Subtract line 2e from line 14 Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | 3 | 13,005,505. |
| a Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b Other (Describe in Part XIII.) | | | |
| c Add lines 4a and 4b | | 4c | 0. |
| 5 Total revenue. Add lines 3 and 4c. (This must equal Form 990. Part I. line 12.) | | 5 | 13,069,505. |
| Part XII Reconciliation of Expenses per Audited Financial Stat | ements With Expenses per | | |
| Complete if the organization answered "Yes" on Form 990, Part IV, line | 12a. | | |
| Total expenses and losses per audited financial statements | | 1 | 10,306,319. |
| 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | |
| a Donated services and use of facilities | 2a | | |
| b Prior year adjustments | 2b | | |
| c Other losses | 2c | | |
| d Other (Describe in Part XIII.) | | | _ |
| e Add lines 2a through 2d | | 2e | 0. |
| 3 Subtract line 2e from line 1 | | 3 | 10,306,319. |
| 4 Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1 1 | | |
| a Investment expenses not included on Form 990, Part VIII, line 7b | | _ | |
| b Other (Describe in Part XIII.) | · | - | 0 |
| c Add lines 4a and 4b | | 4c | 10,306,319. |
| 5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18., Part XIII Supplemental Information. |) | 5 | 10,300,319. |
| Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; | Part IV lines 1h and 2h: Part V line | 1. Dart) | (line 2: Part YI |
| lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any | | +, i ait / | x, iii e z, i ait Xi, |
| inites 2d and 4b, and 1 art An, inites 2d and 4b. Also complete this part to provide any | additional information. | | |
| | | | |
| PART X, LINE 2: | | | |
| · | | | |
| THE FINANCIAL ACCOUNTING STANDARDS BOARD (| FASB) ASC TOPIC 740 |), A(| CCOUNTING |
| | | | |
| FOR UNCERTAINTY IN INCOME TAXES, PRESCRIBES | S A RECOGNITION THE | RESH | OLD AND |
| | | | |
| MEASUREMENT ATTRIBUTE FOR FINANCIAL STATEM | ENT RECOGNITION AND |) ME | ASUREMENT |
| | | | |
| OF A TAX POSITION TAKEN OR EXPECTED TO BE ' | TAKEN IN A TAX RETU | JRN. | FOR THOSE |
| DENIGRATION OF DESCONTAGE A MAY DOCUMENT | MILLION DE MODE I TREIT | , m | NN NOT TO |
| BENEFITS TO BE RECOGNIZED, A TAX POSITION I | MUST BE MORE LIKEL) | (THZ | AN NOT TO |
| DE CHICHATNED HOOM EVANTNAMION DV MAYING AH | TUODITTEC | | |
| BE SUSTAINED UPON EXAMINATION BY TAXING AU | THURITIES. | | |
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| | | | |
| THE ORGANIZATION FILES TAX RETURNS EXEMPT | FROM INCOME TAX IN | тне | U.S. |
| THE OROHATEMITOR TIMES THE REPORTS | I HOIT INCOILE IIM IN | | 0.5. |
| FEDERAL JURISDICTION AND THE STATE OF CALIF | FORNIA. THE ORGANIZ | ZATIO | ON DID NOT |
| | | | |
| HAVE UNRECOGNIZED TAX BENEFITS AS OF THE Y | EAR ENDED JUNE 30, | 2022 | 2 AND DOES |
| | | | |
| NOT EXPECT THIS TO CHANGE SIGNIFICANTLY OVE | ER THE NEXT TWELVE | MON | THS. THE |

Schedule D (Form 990) 2021

| Schedule D (Form 990) 2021 CANAL ALLIANCE | 94-2832648 Page 5 |
|---|-------------------|
| Part XIII Supplemental Information (continued) | |
| ORGANIZATION WILL RECOGNIZE INTEREST AND PENALTIES ACCRUED | ON ANY |
| UNRECOGNIZED TAX BENEFITS AS A COMPONENT OF INCOME TAX EXPE | NSE. AS OF JUNE |
| 30, 2022, THE ORGANIZATION HAS NOT ACCRUED INTEREST OR PENA | LTIES RELATED |
| TO UNCERTAIN TAX POSITIONS. | |
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SCHEDULE I (Form 990)

Department of the Treasury

Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

| Name | of the organization CANAL ALL | TANCE | | | | | | Employer identification number $94-2832648$ |
|------|--|---|------------------------------------|--------------------------|----------------------------------|--|---------------------------------------|---|
| Part | | | | | | | | <u> </u> |
| | Does the organization maintain records to criteria used to award the grants or assist Describe in Part IV the organization's protect II Grants and Other Assistance to recipient that received more than S | stance? ocedures for monit Domestic Organia | oring the use of grant | funds in the United | I States. Complete if the org | | | X Yes No |
| 1 | (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of noncash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
| | | | | | | | | |
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| | | | | | | | | |
| 2 | Enter total number of section 501(c)(3) a | nd government org | ganizations listed in th | e line 1 table | | | | > |
| 3 | Enter total number of other organizations | s listed in the line | 1 table | | | | | |
| LHA | For Paperwork Reduction Act Notice | , see the Instructi | ons for Form 990. | | | | | Schedule I (Form 990) 2021 |

| Schedule I (Form 990) 2021 CANAL ALLIANCE | | | | | 94-2832648 | Page 2 |
|--|--------------------------|--------------------------|---------------------------------------|---|-------------------------------|-----------|
| Part III Grants and Other Assistance to Domestic Individuals. Part III can be duplicated if additional space is needed. | Complete if the | organization answe | ered "Yes" on Form 9 | 990, Part IV, line 22. | | |
| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash as | ssistance |
| | | | | | | |
| FOOD PROGRAM | 59568 | 0. | 808,431. | FOOD BANK VALUATION | FOOD, GIFT CARDS | |
| | | | | | | |
| SCHOLARSHIPS | 42 | 214,355. | 0. | | | |
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| Part IV Supplemental Information. Provide the information requ | uired in Part I, line | e 2; Part III, column | (b); and any other ac | dditional information. | | |
| PART I, LINE 2: | | | | | | |
| THE ORGANIZATION HAS POLICIES AND E | ROCEDURE | S IN PLACE | FOR ELIGI | BILITY | | |
| REQUIREMENTS. EACH CHECK REQUEST MU | JST HAVE | THE APPROV | AL OF BOTH | THE | | |
| DEPARTMENT HEAD AND THE EXECUTIVE I | DIRECTOR | OF THE ORG | SANIZATION. | | | |
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Name of the organization

Department of the Treasury

► Go to www.irs.gov/Form990 for instructions and the latest information.

94-2832648 CANAL ALLIANCE **Questions Regarding Compensation** Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (such as maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? 2 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. Compensation committee Written employment contract Independent compensation consultant Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: X a Receive a severance payment or change-of-control payment? 4a Х 4b **b** Participate in or receive payment from a supplemental nonqualified retirement plan? X c Participate in or receive payment from an equity-based compensation arrangement? 4c If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation 5 contingent on the revenues of: Х a The organization? 5a Х **b** Any related organization? If "Yes" on line 5a or 5b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: X a The organization? 6a X **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III X 7 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the Х initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III 8 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2021

Regulations section 53.4958-6(c)?

<u>Schedule J (Form 990) 2021</u> CANAL ALLIANCE 94-2832648 Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of W | V-2 and/or 1099-MISO compensation | C and/or 1099-NEC | other deferred | (D) Nontaxable benefits | benefits (B)(i)-(D) in col | | |
|--------------------|------|--------------------------|-------------------------------------|-------------------------------------|----------------|-------------------------|----------------------------|---|--|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | | | reported as deferred on prior Form 990 | |
| (1) OMAR CARRERA | (i) | 167,073. | 650. | 0. | 0. | 448. | 168,171. | 0. | |
| CEO | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. | |
| | (i) | | | | | | | | |
| | (ii) | | | | | | | | |
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| | (ii) | | | | | | | | |

| Schedul | le J (Form 990) 2021 CANAL ALLIANCE | 94-2832648 | Page 3 |
|----------|--|---|--------|
| Part III | Supplemental Information | | |
| | the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete | this part for any additional information. | |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number Name of the organization CANAL ALLIANCE 94-2832648

| Pai | rt I Types of Property | | | | | | |
|-----|--|---------------|----------------------------|---|------------|-------------|----------|
| | | (a) | (b) | (c) | (d) | | |
| | | Check if | Number of contributions or | Noncash contribution amounts reported or | | | |
| | | applicable | | Form 990, Part VIII, line | | ution amoun | iis |
| 1 | Art - Works of art | | | | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | Art - Fractional interests | | | | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | | | | | | |
| 6 | Cars and other vehicles | | | | | | |
| 7 | Boats and planes | | | | | | |
| 8 | Intellectual property | | | | | | |
| 9 | Securities - Publicly traded | | | | | | |
| 10 | Securities - Closely held stock | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | |
| | trust interests | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | |
| | Historic structures | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | |
| 15 | Real estate - Residential | | | | | | |
| 16 | Real estate - Commercial | | | | | | |
| 17 | Real estate - Other | | | | | | |
| 18 | Collectibles | | | | | | |
| 19 | Food inventory | X | | 808,27 | 1. | | |
| 20 | Drugs and medical supplies | | | | | | |
| 21 | Taxidermy | | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | Scientific specimens | | | | | | |
| 24 | Archeological artifacts | | | | | | |
| 25 | Other ► (GIFT CARDS) | X | 512 | 11,93 | 5. | | |
| 26 | Other | | | | | | |
| 27 | Other | | | | | | |
| 28 | Other () | | | | | | |
| 29 | Number of Forms 8283 received by the organiz | ation during | the tax year for co | ontributions | | | |
| | for which the organization completed Form 828 | 33, Part V, D | onee Acknowledge | ement 29 | | | |
| | | | | | | Yes | No |
| 30a | During the year, did the organization receive by | | | | | | |
| | must hold for at least three years from the date | of the initia | l contribution, and | which isn't required to b | e used for | | |
| | exempt purposes for the entire holding period? | | | | | 30a | <u> </u> |
| b | If "Yes," describe the arrangement in Part II. | | | | | | |
| 31 | Does the organization have a gift acceptance p | olicy that re | equires the review of | of any nonstandard conti | ributions? | 31 | <u> </u> |
| 32a | Does the organization hire or use third parties of | or related or | ganizations to solid | cit, process, or sell nonce | ash | | |
| | contributions? | | | | | 32a | <u> </u> |
| b | If "Yes," describe in Part II. | | | | | | |
| 33 | If the organization didn't report an amount in co | olumn (c) foi | r a type of property | for which column (a) is | checked, | | |
| | describe in Part II. | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2021

| Schedule M (Form 990) 2021 CANAL ALLIANCE | 94-2832648 | Page 2 |
|--|------------------------------|--------|
| Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 3 | 33, and whether the organiza | tion |
| is reporting in Part I, column (b), the number of contributions, the number of items received, or a co this part for any additional information. | mbination of both. Also com | olete |
| | | |
| SCHEDULE M, PART I, COLUMN (B): | | |
| | | |
| PART I, COLUMN B REFLECTS THE NUMBER OF ITEMS RECEIVED. | | |
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Schedule M (Form 990) 2021

132142 11-17-21

SCHEDULE 0 (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

Inspection

OMB No. 1545-0047

Name of the organization

CANAL ALLIANCE

Employer identification number 94-2832648

| FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: |
|---|
| INDIVIDUALS AND FAMILIES. CANAL ALLIANCE EXISTS TO BREAK THE |
| GENERATIONAL CYCLE OF POVERTY FOR LATINO IMMIGRANTS AND THEIR FAMILIES |
| BY LIFTING BARRIERS TO THEIR SUCCESS. BECAUSE BREAKING THE GENERATIONAL |
| CYCLE OF POVERTY IS EXTREMELY COMPLEX, OUR PROGRAM MODEL OFFERS |
| COMPREHENSIVE AND MULTIFACETED APPROACHES THAT SIMULTANEOUSLY IMPROVE |
| INDIVIDUAL AND FAMILY STABILITY AND WELL-BEING, EDUCATION, AND |
| EMPLOYMENT. OUR PRIMARY STRATEGY IS TO HELP CLIENTS ACCESS EDUCATION |
| AND IMMIGRATION LEGAL SERVICES, BOTH OF WHICH HAVE BEEN SHOWN TO |
| IMPROVE OUTCOMES RELATED TO EMPLOYMENT AND INCOME, AND COMBINED, HAVE |
| THE GREATEST IMPACT ON IMPROVING ECONOMIC OUTCOMES FOR IMMIGRANTS. |
| |
| FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: |
| WORKFORCE DEVELOPMENT PROVIDES TRAINING THAT PREPARES AND SUPPORTS |
| CLIENTS TO GAIN QUALITY JOBS THAT OFFER CAREER-TRACK EMPLOYMENT |
| OPPORTUNITIES. THE PROGRAM ENSURES CLIENT SUCCESS BY PROVIDING |
| WRAPAROUND CASE MANAGEMENT AND TWO YEARS OF FOLLOW-UP SERVICES. THE |
| PROGRAM HAS A HIGH ONE-YEAR JOB RETENTION RATE OF 87% AND INCOME |
| INCREASES THAT AVERAGE 41%. WE ALSO OFFER SMALL BUSINESS CLASSES IN |
| SPANISH TO HELP LATINOS LAUNCH AND MANAGE THEIR OWN SMALL BUSINESSES. |
| EXPENSES \$ 962,657. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. |
| |
| CANAL HOUSING PROVIDED HOUSING FOR 12 FAMILIES IN THREE APARTMENT |
| BUILDINGS. WE HAVE RENOVATED ALL THREE BUILDINGS, UPGRADING AND |
| REPAIRING EACH APARTMENT AND INSTALLING SOLAR PANELS ON THE ROOF OF |
| EACH SOLAR POWER HAS SUBSTANTIALLY LOWERED EACH TENANTS MONTHLY PG&E |
| LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990) 2021 |

Schedule O (Form 990) 2021 Page 2 Name of the organization **Employer identification number** 94-2832648 CANAL ALLIANCE BILL. EXPENSES \$ 234,110. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. ESL - EDUCATIONAL ASSISTANCE FOR ADULT CLIENTS. EXPENSES \$ 741,934. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. PACE - PROGRAM TO DISSEMINATE COMMUNITY AND LOCAL POLICY INFORMATION TO CANAL RESIDENTS. EXPENSES \$ 552,009. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. FORM 990, PART VI, SECTION A, LINE 8B: THE ORGANIZATION DOES NOT HAVE A COMMITTEE WITH THE AUTHORITY TO ACT ON BEHALF OF THE GOVERNING BODY. FORM 990, PART VI, SECTION B, LINE 11B: THE FORM 990 IS PRESENTED TO THE BOARD FOR DISCUSSION AND APPROVAL PRIOR TO SUBMISSION. FORM 990, PART VI, SECTION B, LINE 12C: IF A TRANSACTION ARISES AT A BOARD OR COMMITTEE MEETING, DISCLOSURE IS MADE AT THE TIME. FORM 990, PART VI, SECTION B, LINE 15: SALARIES ARE REVIEWED ANNUALLY AND DETERMINED BY LOOKING AT COMPARABLE POSITIONS AND SALARIES IN NONPROFITS IN THE GREATER BAY. FORM 990, PART VI, SECTION C, LINE 19: AVAILABLE UPON REQUEST.

| Schedule O (Form 990) 2021 | Page 2 |
|--|---|
| Name of the organization CANAL ALLIANCE | Employer identification number 94-2832648 |
| | 71 2002010 |
| | |
| FORM 990, PART XII, LINE 2C: | |
| THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR. | |
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Schedule O (Form 990) 2021

TAXABLE YEAR **2021**

California Exempt Organization Annual Information Return

| 128941 | 12-29-2 |
|--------|---------|
| FORM | Λ |

199

| Calendar \ | ear 2021 or fiscal year beginning (mm/dd/y | yyy) 07/01/2021 | , and ending (mm/dd/yyyy | ·) 0 | 6/30/2022 | |
|--------------------|--|--|---------------------------------------|-----------------|---|------|
| | Organization name | | Califo | rnia corporatio | on number | |
| | | | | | | |
| CANAI | ALLIANCE | | 1 | L10698 | 5 | |
| Additional in | formation. See instructions. | | FEIN | | | |
| | | | 9 | <u>94-283</u> | 2648 | |
| Street addre | ss (suite or room) | | | PMB no. | | |
| <u>91 LZ</u> | ARKSPUR STREET | | | | | |
| City | | | | ZIP code | | |
| | RAFAEL | | · · · · · · · · · · · · · · · · · · · | 94901 | | |
| Foreign cou | ntry name | Foreign province/state/county | | Foreign postal | code | |
| A First r | eturn | Yes X No I Did the | organization have any change | es to its guid | lelines | |
| B Amen | ded return | • Yes X No not rep | orted to the FTB? See instruc | tions | • Yes 🔀 | No. |
| C IRC S | ection 4947(a)(1) trust | | pt under R&TC Section 2370 | | | |
| D Final i | nformation return? | engage | d in political activities? See in | structions. | • Yes 🔀 | No. |
| • | Dissolved Surrendered (Withdrawn) | Merged/Reorganized K Is the 0 | rganization exempt under R& | TC Section 2 | 23701g? • Yes 🔀 | No. |
| | late: (mm/dd/yyyy) | | enter the gross receipts from | nonmembe | | |
| | accounting method: (1) Cash (2) 🔀 | | rganization a limited liability o | company? | ● Yes 🔀 | No. |
| | al return filed? (1) ● 🔛 990⊤ (2) ● 📖 99 | | organization file Form 100 or | | | _ |
| . , _ | Other 990 series | | axable income? | | | No Z |
| | a group filing? See instructions | | | | | _ |
| | | | lited in a prior year? | | | |
| If "Yes | s," what is the parent's name? | | al Form 1023/1024 pending? | | Yes 🔀 | No 🛂 |
| | | Date file | ed with IRS | | | |
| Part I | Complete Part I unless not required to fi | e this form. See General Information B | and C | | | |
| | | sources. From Side 2, Part II, line 8 | | • 1 | 3,161,44 | 8 00 |
| | 2 Gross dues and assessments from | | | | | 00 |
| | 3 Gross contributions, gifts, grants, | | STMT | | | |
| | 4 Total gross receipts for filing regu | irement test. Add line 1 through line 3. | STMT | 2 | , | 1 00 |
| Receipt | e | he result is less than \$50,000, see Genera | Il Information B | • 4 | 13,069,50 | 5 00 |
| and | 5 Cost of goods sold | • | 5 | 00 | | |
| Revenue | · S I | enses of assets sold • | 6 | 00 | | |
| | 7 Total costs. Add line 5 and line 6 | | | 7 | | 00 |
| | 8 Total gross income. Subtract line | 7 from line 4 | | ● 8 | | |
| | 9 Total expenses and disbursement | s. From Side 2, Part II, line 18 | | • 9 | | |
| Expense | 10 Excess of receipts over expenses | and disbursements. Subtract line 9 from l | ine 8 | • 10 | 2,763,18 | 6 00 |
| | | | | • <u>11</u> | | 00 |
| | 12 Use tax. See General Information | | | • 12 | 2 | 00 |
| | 1 | ore than line 12, subtract line 12 from line | | | | 00 |
| Filing Fe | | than line 11, subtract line 11 from line 12 |) | | | 00 |
| | 15 Penalties and interest. See Genera | | | | | 00 |
| | 16 Balance due. Add line 12 and line Under penalties of perjury, I declare that I have | e 15. Then subtract line 11 from the result examined this return, including accompanying schoreparer (other than taxpayer) is based on all infor | edules and statements, and to the | best of my kno | i wledge and belief, | 00 |
| Sign | it is true, correct, and complete. Declaration of | | | nowledge. | | |
| Here | Signature | Title CFO | Date | | Telephone | |
| | of officer | | Date | | PTIN | |
| | Preparer's JENNA BERTUC | CRLLT | 03/22/23 Check if self-emp | oloyed | □P01534744 | |
| Paid | | | 55/22/25 Son-Citik | | ● Firm's FEIN | |
| raiu Preparer's | Firm's name (or yours, CLIFTONLARSO | NALLEN LLP | | | 41-0746749 | |
| Use Only | employed) 915 HIGHLAND | POINTE DR., SUITE | 300 | | • Telephone | |
| - y | and address ROSEVILLE, C | | | | (916) 784-7 | 800 |
| | | e preparer shown above? See instructions |) | • X Ye | | |
| | | | | | | |

022 3651214 Form 199 2021 **Side 1**

94-2832648

Part II Organizations with gross receipts of more than \$50,000 and private foundations regardless of amount of gross receipts - complete Part II or furnish substitute information.

| ノェ | 20. |
|----|-----|
| | |
| | |
| | |

128951 01-19-22

| | | | | | SEE | PART | ΙI | SUBSTIT | UTE | ATTACHME | NT |
|---------------|--------------|---|----------------------------|-----------|------------|--------------|---------|-------------------|----------|-------------|------|
| | 1 | Gross sales or receipts from all bus | iness activities. See inst | ructions | | | | | • | | 00 |
| | 2 | Interest | | | | | | | • 2 | 2 | 00 |
| | 3 | Dividends | | | | | | | • 3 | 3 | 00 |
| Receipt | s 4 | • | | | | | | | • | 1 | 00 |
| from | 5 | Gross royalties | | | | | | | • [| 5 | 00 |
| Other | 6 | Gross amount received from sale o | assets (See instruction | s) | | | | | • | 3 | 00 |
| Sources | s 7 | 0.1. | | | | | | | • | 7 | 00 |
| | 8 | Total gross sales or receipts from o | | | | | | | | 3 | 00 |
| | 9 | Contributions, gifts, grants, and sin | nilar amounts paid | _ | | | | | • [|) | 00 |
| | 10 | Disbursements to or for members | | | | | | | • 10 |) | 00 |
| | 11 | Compensation of officers, directors | , and trustees | | | | | | • 1 | ı | 0 00 |
| | 12 | Other salaries and wages | | | | | | | • 12 | 2 | 00 |
| Expense | es 13 | Interest | | | | | | | • 18 | 3 | 00 |
| and | 14 | Taxes | | | | | | | • 14 | ı | 00 |
| Disburs | e- 15 | Rents | | | | | | | • 18 | 5 | 00 |
| ments | 16 | Depreciation and depletion (See ins | tructions) | | | | | | • 16 | 3 | 00 |
| | 17 | Other expenses and disbursements | , | | | | | | • 17 | , | 00 |
| | 18 | Total expenses and disbursements. | | | | | | | 18 | 3 | 00 |
| Sche | dule L | Balance Sheet | Beginning | of taxabl | e year | | | | End of t | axable year | |
| Assets | | | (a) | | (b) | | | (c) | | (d) | |
| 1 Cas | sh | | | | | | | | | • | |
| 2 Net | account | s receivable | | | | | | | | • | |
| | | ceivable | | | | | | | | • | |
| | | | | | | | | | | • | |
| | | state government obligations | | | | | | | | • | |
| 6 Inv | estments | in other bonds | | | | | | | | • | |
| | | in stock | | | | | | | | • | |
| | rtgage lo | | | | | | | | | • | |
| 9 Oth | ner invest | | | | | | | | | • | |
| 10 a [| Depreciab | le assets | | | | | | | | | |
| b l | ess accu | mulated depreciation (| |) | | | (| | , | | |
| 11 Lar | | | | | | | | | | • | |
| 12 Oth | er assets | | | | | | | | | • | |
| | | | | | | | | | | | |
| | es and n | | | | | | | | | | |
| 14 Acc | counts pa | yable | | | | | | | | • | |
| | | s, gifts, or grants payable | | | | | | | | • | |
| | | otes payable | | | | | | | | • | |
| | | ayable | | | | | | | | • | |
| | ner liabilit | | | | | | | | | | |
| 19 Cap | oital stock | c or principal fund | | | | | | | | • | |
| | | tal surplus. Attach reconciliation | | | | | | | | • | |
| | | nings or income fund | | | | | | | | • | |
| 22 Tot | al liabilit | ies and net worth | | | | | | | | | |
| Sche | dule M | 1-1 Reconciliation of income per Do not complete this schedule | | | e 13, colu | mn (d), is l | ess tha | n \$50,000. | | | |
| 1 Net | income | per books | • | | 7 Inco | ome record | ed on b | ooks this year | | | |
| | | me tax | | | 1 | | | turn. Attach sche | dule | • | |
| | | pital losses over capital gains | | | 1 | | | urn not charged | | | |
| | | recorded on books this year. | | | 1 | inst book in | | • | | | |
| | | dule | • | | 1 | | | | | • | |
| | | corded on books this year not | | | | al. Add line | | | | | |
| - | | this return. Attach schedule | • | | 1 | income per | | | | | |
| | | ne 1 through line 5 | | | 1 | • | | ne 6 | | | |
| - 100 | | | •• [| | ı Gül | | 0111 11 | | | | |

3652214

Side 2 Form 199 2021 022

CANAL ALLIANCE 94-2832648

| CANAL ALLIANCE | | |
|--|---|------------------------|
| CA 199 | CASH CONTRIBUTIONS INCLUDED ON PART I, LINE 3 | STATEMENT 1 |
| CONTRIBUTOR'S NAME | CONTRIBUTOR'S ADDRESS | DATE OF GIFT AMOUNT |
| CRANKSTART FOUNDATION | 1660 BUSH ST, STE 300 SAN FRANCISCO , CA 94109 | 250,000. |
| MAJA KRISTIN | 324 PALM AVE KENTFIELD , CA 94904 | 1,250,000. |
| MARIN COMMUNITY FOUNDATION | 5 HAMILTON LANDING, SUITE 200 NOVATO , CA 94949 | 1,675,200. |
| | 3250 KERNER BLVD SAN RAFAEL , CA 94901 | 1,060,304. |
| MARIN COUNTY - MAIN | 3501 CIVIC CENTER DRIVE, SUITE 308 SAN RAFAEL , CA 94903 | 375,460. |
| NANCY H. AND JAMES KELSO FUND | 5 HAMILTON LANDING, SUITE 200 NOVATO , CA 94949 | 75,000. |
| | 1201 1ST STREET NORTHWEST, FOURTH FLOOR WASHINGTON , DC 20005 | 205,000. |
| SAN FRANCISCO FOUNDATION | ONE EMBARCADERO CTR #1400 SAN FRANCISCO , CA 94111 | 170,000. |
| STATE OF CALIFORNIA DSS | 744 P ST MS 8-9-33 SACRAMENTO , CA 95814 | 642,888. |
| TIDES FOUNDATION | 1014 TORNEY AVE SAN FRANCISCO , CA 94129 | 300,000. |
| TIPPING POINT COMMUNITY | 220 MONTGOMERY ST, STE 850 SAN FRANCISCO , CA 94104 | 320,000. |
| WHEELER TRUST | 5 HAMILTON LANDING, SUITE 200 NOVATO , CA 94949 | 1,000,000. |
| UNIVERSITY OF CALIFORNIA, SAN FRANCISCO | 505 PARNASSUS AVE SAN FRANCISCO , CA 94143 | 410,582. |

| CANAL ALLIANCE | | 94-2832648 |
|--------------------------|--|---------------|
| TOTAL INCLUDED ON LINE 3 | | 7,734,434. |
| CA 199 | NONCASH CONTRIBUTIONS INCLUDED ON PART I, LINE 3 | STATEMENT 2 |
| CONTRIBUTOR'S NAME | CONTRIBUTOR'S ADDRESS | |
| SF MARIN FOOD BANK | 900 PENNSYLVANIA AVENUE SAN F 94107 | RANCISCO , CA |
| PROPERTY DESCRIPTION | DATE OF GIFT FMV OF GIFT | TOTAL AMOUNT |
| FOOD | 808,271. | 808,271. |
| TOTAL INCLUDED ON LINE 3 | 808,271. | 808,271. |

022 DO NOT MAIL THIS FORM TO THE FTB Date Accepted TAXABLE YEAR **FORM** California e-file Return Authorization for 8453-EO 2021 **Exempt Organizations** Exempt Organization name Identifying number CANAL ALLIANCE 94-2832648 Electronic Return Information (whole dollars only) 13,069,505 Total gross receipts (Form 199, line 4) 13,069,505 2 Total gross income (Form 199, line 8) 10,306,31 Total expenses and disbursements (Form 199, line 9) Part II Settle Your Account Electronically for Taxable Year 2021 Electronic funds withdrawal 4a Amount 4b Withdrawal date (mm/dd/yyyy) Part III Banking Information (Have you verified the exempt organization's banking information?) 5 Routing number Checking Savings 6 Account number 7 Type of account: Part IV Declaration of Officer I authorize the exempt organization's account to be settled as designated in Part II. If I check Part II, box 4, I authorize an electronic funds withdrawal for the amount listed Under penalties of perjury, I declare that I am an officer of the above exempt organization and that the information I provided to my electronic return originator (ERO), transmitter, or intermediate service provider and the amounts in Part I above agree with the amounts on the corresponding lines of the exempt organization's 2021 California electronic return. To the best of my knowledge and belief, the exempt organization's return is true, correct, and complete. If the exempt organization is filing a balance due return, I understand that if the Franchise Tax Board (FTB) does not receive full and timely payment of the exempt organization's fee liability, the exempt organization will remain liable for the fee liability and all applicable interest and penalties. I authorize the exempt organization return and accompanying schedules and statements be transmitted to the FTB by the ERO, transmitter, or intermediate service provider. If the processing of the exempt organization's return or refund is delayed, I authorize the FTB to disclose to the ERO or intermediate service provider the reason(s) for the delay. Sign Signature of office Date Here Part V Declaration of Electronic Return Originator (ERO) and Paid Preparer. I declare that I have reviewed the above exempt organization's return and that the entries on form FTB 8453-EO are complete and correct to the best of my knowledge. (If I am only an intermediate service provider, I understand that I am not responsible for reviewing the exempt organization's return. I declare, however, that form FTB 8453-EO accurately reflects the data on the return.) I have obtained the organization officer's signature on form FTB 8453-EO before transmitting this return to the FTB; I have provided the organization officer with a copy of all forms and information that I will file with the FTB, and I have followed all other requirements described in FTB Pub. 1345, 2021 Handbook for Authorized e-file Providers. I will keep form FTB 8453-EO on file for four years from the due date of the return or four years from the date the exempt organization return is filed, whichever is later, and I will make a copy available to the FTB upon request. If I am also the paid preparer, under penalties of perjury, I declare that I have examined the above exempt organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge. Check ERO's PTIN Date Check if ERO's also paid if self-**ERO** JENNA BERTUCCELLI P01534744 preparer employed Must Firm's name (or yours CLIFTONLARSONALLEN LLP Firm's FEIN 41-0746749 if self-employed) 915 HIGHLAND POINTE DR., Sign and address ZIP code 95678 ROSEVILLE, Under penalties of perjury, I declare that I have examined the above organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge. Paid Paid Check if self-Paid preparer's PTIN preparer's signature Preparer Firm's name (or yours Must

FTB 8453-EO 2021

Sign

if self-employed)

and address

DEPARTMENT OF JUSTICE
PAGE 1 of 5

(For Registry Use Only)

STATE OF CALIFORNIA RRF-1 (Rev. 02/2021)

MAIL TO: Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

STREET ADDRESS: 1300 | Street Sacramento, CA 95814 (916)210-6400 WEBSITE ADDRESS: www.oag.ca.gov/charities

ANNUAL REGISTRATION RENEWAL FEE REPORT TO ATTORNEY GENERAL OF CALIFORNIA

Sections 12586 and 12587, California Government Code 11 Cal. Code Regs. sections 301-306, 309, 311, and 312

Failure to submit this report annually no later than four months and fifteen days after the end of the organization's accounting period may result in the loss of tax exemption and the assessment of a minimum tax of \$800, plus interest, and/or fines or filing penalties. Revenue & Taxation Code section 23703; Government Code section 12586.1. IRS extensions will be honored.

| | Check if: | ange of address | | |
|--|----------------|--|-------|--------------|
| CANAL ALLIANCE Name of Organization | | ended report | | |
| List all DBAs and names the organization uses or has used | | | | |
| 91 LARKSPUR STREET | State Cha | arity Registration Number CT 048183 | | |
| Address (Number and Street) | Otate One | arty negistration number of | | |
| SAN RAFAEL, CA 94901 City or Town, State, and ZIP Code | Corporati | on or Organization No. 1106985 | | |
| (415) 454-2640 | Federal E | mployer ID No. 94-2832648 | | |
| Telephone Number E-mail Address | Onda Dawa | | | |
| ANNUAL REGISTRATION RENEWAL FEE SCHEDULE (11 Cal. 0 Make Check Payable to Departm | _ | the state of the s | | |
| Total Revenue <u>Fee</u> <u>Total Revenue</u> | <u>Fee</u> | Total Revenue | Fee | <u>e</u> |
| Less than \$50,000 \$25 Between \$250,001 and \$1 million Between \$50,000 and \$100,000 \$50 Between \$1,000,001 and \$5 million | \$100 \$200 | Between \$20,000,001 and \$100 million Between \$100,000,001 and \$500 million | \$80 | ,000 ,000 |
| Between \$100,001 and \$250,000 \$75 Between \$5,000,001 and \$20 million | | Greater than \$500 million | | ,200 |
| PART A - ACTIVITIES | | | | |
| For your most recent full accounting period (beginning $\frac{07/01/202}{200}$ | 21_ end | ling <u>06/30/2022</u>) list: | | |
| Total Revenue (including noncash contributions) \$ 13,069,505 Noncash Contributions \$ | 820 | . 206 Total Assets \$ 13.20 | 9 . 4 | 85 |
| (including noncash contributions) \$ 13,069,505 Noncash Contributions \$ Program Expenses \$ 7,960,368 | Total Expe | enses \$10,306,319 | · / - | |
| PART B - STATEMENTS REGARDING ORGANIZATION DURING THE PERIOD O | F THIS RE | PORT | | |
| Note: All questions must be answered. If you answer "yes" to any of the questions | tions belov | v. vou must attach a separate page | | |
| providing an explanation and details for each "yes" response. Please re | | | Yes | No |
| During this reporting period, were there any contracts, loans, leases or other fir and any officer, director or trustee thereof, either directly or with an entity in wh any financial interest? | | <u> </u> | | x |
| During this reporting period, was there any theft, embezzlement, diversion or m or funds? | nisuse of th | e organization's charitable property | | х |
| 3. During this reporting period, were any organization funds used to pay any pena | alty, fine or | judgment? | | х |
| 4. During this reporting period, were the services of a commercial fundraiser, fund commercial coventurer used? | draising cou | unsel for charitable purposes, or | | х |
| 5. During this reporting period, did the organization receive any governmental fun | ding? | | х | |
| 6. During this reporting period, did the organization hold a raffle for charitable pur | poses? | | | х |
| 7. Does the organization conduct a vehicle donation program? | | | | х |
| 8. Did the organization conduct an independent audit and prepare audited financing generally accepted accounting principles for this reporting period? | ial stateme | nts in accordance with | Х | |
| 9. At the end of this reporting period, did the organization hold restricted net asse | ets, while re | eporting negative unrestricted net assets? | | х |
| I declare under penalty of perjury that I have examined this report, including account and belief, the content is true, correct and complete, and I am authorized to sign | | ng documents, and to the best of my know | vledg | e |
| KAREN E. RODRIGUEZ | | CFO | | |
| Signature of Authorized Agent Printed Name | | itle Date | | |

DEPARTMENT OF JUSTICE
PAGE 1 of 5

(For Registry Use Only)

STATE OF CALIFORNIA RRF-1 (Rev. 02/2021)

MAIL TO: Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

STREET ADDRESS: 1300 | Street Sacramento, CA 95814 (916)210-6400 WEBSITE ADDRESS: www.oag.ca.gov/charities

ANNUAL REGISTRATION RENEWAL FEE REPORT TO ATTORNEY GENERAL OF CALIFORNIA

Sections 12586 and 12587, California Government Code 11 Cal. Code Regs. sections 301-306, 309, 311, and 312

Failure to submit this report annually no later than four months and fifteen days after the end of the organization's accounting period may result in the loss of tax exemption and the assessment of a minimum tax of \$800, plus interest, and/or fines or filing penalties. Revenue & Taxation Code section 23703; Government Code section 12586.1. IRS extensions will be honored.

| | Check if: | ange of address | | |
|--|----------------|--|-------|--------------|
| CANAL ALLIANCE Name of Organization | | ended report | | |
| List all DBAs and names the organization uses or has used | | | | |
| 91 LARKSPUR STREET | State Cha | arity Registration Number CT 048183 | | |
| Address (Number and Street) | Otate One | arty negistration number of | | |
| SAN RAFAEL, CA 94901 City or Town, State, and ZIP Code | Corporati | on or Organization No. 1106985 | | |
| (415) 454-2640 | Federal E | mployer ID No. 94-2832648 | | |
| Telephone Number E-mail Address | Onda Dawa | | | |
| ANNUAL REGISTRATION RENEWAL FEE SCHEDULE (11 Cal. 0 Make Check Payable to Departm | _ | the state of the s | | |
| Total Revenue <u>Fee</u> <u>Total Revenue</u> | <u>Fee</u> | Total Revenue | Fee | <u>e</u> |
| Less than \$50,000 \$25 Between \$250,001 and \$1 million Between \$50,000 and \$100,000 \$50 Between \$1,000,001 and \$5 million | \$100 \$200 | Between \$20,000,001 and \$100 million Between \$100,000,001 and \$500 million | \$80 | ,000 ,000 |
| Between \$100,001 and \$250,000 \$75 Between \$5,000,001 and \$20 million | | Greater than \$500 million | | ,200 |
| PART A - ACTIVITIES | | | | |
| For your most recent full accounting period (beginning $\frac{07/01/202}{200}$ | 21_ end | ling <u>06/30/2022</u>) list: | | |
| Total Revenue (including noncash contributions) \$ 13,069,505 Noncash Contributions \$ | 820 | . 206 Total Assets \$ 13.20 | 9 . 4 | 85 |
| (including noncash contributions) \$ 13,069,505 Noncash Contributions \$ Program Expenses \$ 7,960,368 | Total Expe | enses \$10,306,319 | · / - | |
| PART B - STATEMENTS REGARDING ORGANIZATION DURING THE PERIOD O | F THIS RE | PORT | | |
| Note: All questions must be answered. If you answer "yes" to any of the questions | tions belov | v. vou must attach a separate page | | |
| providing an explanation and details for each "yes" response. Please re | | | Yes | No |
| During this reporting period, were there any contracts, loans, leases or other fir and any officer, director or trustee thereof, either directly or with an entity in wh any financial interest? | | <u> </u> | | x |
| During this reporting period, was there any theft, embezzlement, diversion or m or funds? | nisuse of th | e organization's charitable property | | х |
| 3. During this reporting period, were any organization funds used to pay any pena | alty, fine or | judgment? | | х |
| 4. During this reporting period, were the services of a commercial fundraiser, fund commercial coventurer used? | draising cou | unsel for charitable purposes, or | | х |
| 5. During this reporting period, did the organization receive any governmental fun | ding? | | х | |
| 6. During this reporting period, did the organization hold a raffle for charitable pur | poses? | | | х |
| 7. Does the organization conduct a vehicle donation program? | | | | х |
| 8. Did the organization conduct an independent audit and prepare audited financing generally accepted accounting principles for this reporting period? | ial stateme | nts in accordance with | Х | |
| 9. At the end of this reporting period, did the organization hold restricted net asse | ets, while re | eporting negative unrestricted net assets? | | х |
| I declare under penalty of perjury that I have examined this report, including account and belief, the content is true, correct and complete, and I am authorized to sign | | ng documents, and to the best of my know | vledg | e |
| KAREN E. RODRIGUEZ | | CFO | | |
| Signature of Authorized Agent Printed Name | | itle Date | | |

Form 8879-TF

IRS e-file Signature Authorization for a Tax Exempt Entity

For calendar year 2021, or fiscal year beginning JUL~1~, 2021, and ending JUN~30~, 2022

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not send to the IRS. Keep for your records. Go to www.irs.gov/Form8879TE for the latest information.

EIN or SSN Name of filer 94-2832648 CANAL ALLIANCE

KAREN E RODRIGUEZ Name and title of officer or person subject to tax CFO

Type of Return and Return Information Part I

| Check the box for the return for which you are using this Form 8879-TE and enter the applicable amount, if any, from the return. Form 8038-CP and | |
|--|---|
| Form 5330 filers may enter dollars and cents. For all other forms, enter whole dollars only. If you check the box on line 1a, 2a, 3a, 4a, 5a, 6a, 7a, 8a, 9a | а |
| or 10a below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, 5b, 6b, 7b, 8b, 9b, or 10b, | |
| whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more | , |
| than one line in Part I. | |

| 1a | Form 990 check here \rightarrow X | b | Total revenue, if any (Form 990, Part VIII, column (A), line 12) | | 1b1 <u>3,069,505.</u> |
|----------|--|-----|--|----------------|------------------------|
| 2a | Form 990-EZ check here > | b | Total revenue, if any (Form 990-EZ, line 9) | | 2b |
| 3a | Form 1120-POL check here ▶ | b | Total tax (Form 1120-POL, line 22) | | 3b |
| 4a | Form 990-PF check here > | b | Tax based on investment income (Form 990-PF, Part V, line | 5) | 4b |
| 5a | Form 8868 check here | b | Balance due (Form 8868, line 3c) | | 5b |
| 6a | Form 990-T check here > | b | Total tax (Form 990-T, Part III, line 4) | | 6b |
| 7a | Form 4720 check here | b | Total tax (Form 4720, Part III, line 1) | | 7b |
| 8a | Form 5227 check here | b | FMV of assets at end of tax year (Form 5227, Item D) | | 8b |
| 9a | Form 5330 check here | b | Tax due (Form 5330, Part II, line 19) | | 9b |
| 10a | Form 8038-CP check here | | Amount of credit payment requested (Form 8038-CP, Part II | | 10b |
| Part | II Declaration and Signat | ure | Authorization of Officer or Person Subject to Ta | ax | |
| Under | penalties of perjury, I declare that X | Ιa | m an officer of the above entity or 🔲 I am a person subject to | tax with resp | ect to (name |
| of entit | v) | | . (EIN) a | nd that I have | examined a copy of the |

2021 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

| Р | IN: | check | one | box | only |
|---|-----|-------|-----|-----|------|
| | | | | | |

| X I authorize CLIFTONLARSONALLEN LLP | to enter my PIN 55 | |
|--------------------------------------|--------------------|-----|
| | | |
| FRO firm name | Enter five n | umb |

bers but do not enter all zeros

as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer or person subject to tax with respect to the entity, I will enter my PIN as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a compact of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

3/27/2023

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification

number (EFIN) followed by your five-digit self-selected PIN.

68601455902

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2021 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ _ JENNA BERTUCCELLI

Date > 03/22/23

ERO Must Retain This Form - See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So

LHA For Privacy act and Paperwork Reduction Act Notice, see instructions.

Form **8879-TE** (2021)

022 DO NOT MAIL THIS FORM TO THE FTB Date Accepted TAXABLE YEAR **FORM** California e-file Return Authorization for 8453-EO 2021 **Exempt Organizations Exempt Organization name** Identifying number CANAL ALLIANCE 94-2832648 Electronic Return Information (whole dollars only) 13,069,505 Total gross receipts (Form 199, line 4) 13,069,505 2 Total gross income (Form 199, line 8) 10,306,31 Total expenses and disbursements (Form 199, line 9) Part II Settle Your Account Electronically for Taxable Year 2021 Electronic funds withdrawal 4a Amount 4b Withdrawal date (mm/dd/yyyy) Part III Banking Information (Have you verified the exempt organization's banking information?) 5 Routing number Savings 6 Account number 7 Type of account: Checking Part IV Declaration of Officer I authorize the exempt organization's account to be settled as designated in Part II. If I check Part II, box 4, I authorize an electronic funds withdrawal for the amount listed on line 4a. Under penalties of perjury, I declare that I am an officer of the above exempt organization and that the information I provided to my electronic return originator (ERO), transmitter, or intermediate service provider and the amounts in Part I above agree with the amounts on the corresponding lines of the exempt organization's 2021 California electronic return. To the best of my knowledge and belief, the exempt organization's return is true, correct, and complete. If the exempt organization is filing a balance due return, I understand that if the Franchise Tax Board (FTB) does not receive full and timely payment of the exempt organization's fee liability, the exempt organization will remain liable for the fee liability and all applicable interest and penalties. I authorize the exempt organization return and accompanying schedules and statements be transmitted to the FTB by the ERO, transmitter, or intermediate service provider. If the processing of the exempt organization's return or refund is delayed, I authorize the FTB to disclose to the ERO or intermediate service provider the reason(s) for the delay. DocuSigned by: kanen Rodnaws Sign Signature of office Here Part V Declaration of Electronic Return Originator (ERO) and Paid Preparer. I declare that I have reviewed the above exempt organization's return and that the entries on form FTB 8453-EO are complete and correct to the best of my knowledge. (If I am only an intermediate service provider, I understand that I am not responsible for reviewing the exempt organization's return. I declare, however, that form FTB 8453-EO accurately reflects the data on the return.) I have obtained the organization officer's signature on form FTB 8453-EO before transmitting this return to the FTB; I have provided the organization officer with a copy of all forms and information that I will file with the FTB, and I have followed all other requirements described in FTB Pub. 1345, 2021 Handbook for Authorized e-file Providers. I will keep form FTB 8453-EO on file for four years from the due date of the return or four years from the date the exempt organization return is filed, whichever is later, and I will make a copy available to the FTB upon request. If I am also the paid preparer, under penalties of perjury, I declare that I have examined the above exempt organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge. Check ERO's PTIN Date Check if ERO's also paid if self-**ERO** JENNA BERTUCCELLI P01534744 preparer employed Must Firm's name (or yours CLIFTONLARSONALLEN LLP Firm's FEIN 41-0746749 if self-employed) 915 HIGHLAND POINTE DR., Sign and address ZIP code 95678 ROSEVILLE, Under penalties of perjury, I declare that I have examined the above organization's return and accompanying schedules and statements, and to the best of my knowledge and belief, they are true, correct, and complete. I make this declaration based on all information of which I have knowledge.

FTB 8453-EO 2021

Paid preparer's PTIN

Paid

Must

Sign

Preparer

preparer's signature

Firm's name (or yours

if self-employed)

and address