LETTER FROM THE PRESIDENT

A message to our allies

I recently had my DNA evaluated and learned that I am a mix of many strains, mostly from northwest Europe. While I find this interesting, my main identity is that of an American. My European ancestors left their farms and towns in Scandinavia to build a life with a future in America, which they found largely in the prairies of the upper Midwest. Here they became landowners and educated their children, allowing them to achieve what they came for: opportunity.

In my many years living in Marin County, I have seen many Latino immigrants achieve security and opportunity. And, like you, I've also seen many who are unable to access opportunities and remain in poverty.

These are scary and difficult times for immigrants, who face a national leadership that seems determined to hold them back or send them back to the lives and dangers they escaped. With constant changes in immigration policy and enforcement, many are also now unsure if they will be punished for receiving basic human services. This is the community that Canal Alliance serves, and it is why I have supported the organization as a volunteer, and now serve as the President of the Board of Directors.

In this time of intense anxiety, Canal Alliance is prepared to answer the needs of the Latino immigrant community. Through a long range planning effort, Canal Alliance has solidified its vision, clarified plans for new initiatives including career education and advocacy for the rights of immigrants, and confirmed its commitment to proven strategies in education and legal services as the platform for helping hard-working immigrants pursue opportunity and achieve economic stability.

We appreciate our partners, our volunteers and our donors. And we need your continued support. Please help our immigrant neighbors in their search for security and opportunity, that they might find success in those modest dreams, as did my forebears when they boarded ships bound for America.

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Thank you,

Nelson Lee President, Board of Directors

Financial Statement

July 1, 2017 – June 30, 2018

REVENUES

Administrative Fees & Other	\$5,916
Housing Rental Fees	\$164,835
Program Fees	\$105,166
Government Contracts	\$758,159
In Kind Contributions	\$1,044,617
Corporate Support	\$39,187
Foundation Grants	\$2,480,173
Individual Contributions	\$1,155,754



TOTAL REVENUE & SUPPORT \$5,753,807

EXPENSES

Social Services	\$1,766,858
Immigration Legal Services	\$ 940,366
University Prep!	\$771,933
Adult Education	\$427,147
Canal Housing	\$197,931
Administration	\$814,811
Fundraising	\$492,920



TOTAL EXPENSES \$5,411,966

TOTAL NET SURPLUS/(LOSS) \$341,841